

REF: TEIL:SE:

Date: 30th July, 2025

**BSE** Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Fort,

Mumbai – 400 001

Thru: BSE Listing Centre

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G

Bandra Kurla Complex, Bandra (E)

Mumbai – 400 051

Thru: NEAPS

Scrip Code: 532356

Symbol: TRIVENI

Sub: Presentation for Q1 FY26 ended June 30, 2025

Dear Sirs,

We send herewith a copy of investors' Presentation on the performance of the Company for the Q1 FY26 (consolidated) ended June 30, 2025 for your information. The same is also being made available on the Company's website www.trivenigroup.com.

Thanking you,

Yours faithfully,

For Triveni Engineering & Industries Ltd.

GEETA

Digitally signed by GEETA BHALLA Date: 2025.07.30

BHALLA 11:22:18 +05'30'

#### **GEETA BHALLA**

Group Vice President & Company Secretary M.No.A9475

Encl: As above



## INVESTOR PRESENTATION Q1 FY 26

**JULY 2025** 















## **CONTENTS**





## TRIVENI AT A GLANCE





#### **LOCATIONS\***

23 world-class facilities including:
8 Sugar plants
5 Distillery facilities at four locations#



~ ₹ 8,308 Crore
Market Capitalization



**39.02%** Free Float



### 70,500

Tonnes per day Sugarcane crushing capacity\*



### **860 KLPD**

Kilo Liter Per Day (KLPD) Alcohol/Distillery capacity#



### 104.5

Mega Watt Power Co-generation



#### >12,000

PTB installations across the world



### **>12,000** MLD

Water & Wastewater treated through Triveni projects



Market Capitalization and Free Float as on June 30, 2025 for Triveni Engineering & Industries Ltd. (TEIL)

\* Including Sir Shadi Lal Enterprises Ltd. (SSEL) which is a subsidiary of TEIL

# Not including SSEL's distillery of 100 KLPD

## **OUR STRENGTHS**





- Experienced management team with a proven track record of value creation across diverse sectors.
- Robust corporate governance with a majorityindependent board comprising members with diverse and distinguished backgrounds.



- Among the leading players in the India's sugar industry with bestin-class infrastructure and forward integration into distilleries.
- Dominant position in high-speed gearboxes domestically and expanding international footprint.
- Operating in industries with high entry barriers and long gestation periods, ensuring sustainable competitive advantage.



- significantly strengthened balance sheet over the past five years, enhancing the Company's riskreturn profile.
- Demonstrated ability to incubate and scale businesses, reflecting strategic foresight and execution capability.



 Deep-rooted relationships with external stakeholders, including suppliers, customers, and regulatory bodies, fostering long-term stability and growth.



- Well-positioned to benefit from rising rural prosperity and increasing Government focus on agriculture and rural development.
- Import substitution opportunities in both ethanol (biofuel) and engineering segments, aligning with national priorities.

## **OUR BUSINESS-WISE OUTLOOK**





#### **SUGAR**

- Initial monsoon trends have been encouraging and are likely to benefit the agricultural sector, particularly the sugarcane crop in UP.
- Our field surveys indicate a healthy crop with minimal pest or disease incidence to date.
- These positive developments, coupled with our continued efforts in varietal substitution, enhancement of agronomic practices, proactive crop protection measures, improved plant efficiencies, and stronger sales realizations, position us well for improved operating performance in FY26.
- However, these expectations are contingent on external factors such as moderate progress of the monsoon, minimal waterlogging, and low incidence of pest outbreaks over next three months



#### **ALCOHOL**

- Focus on profitability enhancement in Alcohol segment supported by correction in input costs, particularly maize, supply chain enhancements and optimized costs
- Formation of an inter-ministerial group to work on roadmap beyond EBP-20, showcases Government's continued commitment towards ethanol and hopeful that feedstock and profitability challenges will be addressed.
- In IMIL, continue to enhance market position and focus on improving profitability through combination of topline growth and enhancing contribution margins.
- In IMFL, focus is to strengthen distribution channels to enhance market presence and accessibility.

## **OUR BUSINESS-WISE OUTLOOK**





#### **POWER TRANSMISSION**

- Outlook for the domestic product segment within high speed gears is promising with robust industrial capex and economic growth
- As of June 30, 2025, the order book crossed the ₹ 400 crore mark, standing at ₹ 423 crore—underscoring strong market momentum and providing healthy visibility for near-term performance.
- The Gears business remains focused on exports to support its strategic objective of expanding its global footprint. Our acceptability in the overseas market is on the rise due to continuous marketing efforts, opening of European sales office and enlistment in approved vendor list.
- Traction in Defence business gaining momentum as large orders nearing decision, positive developments across multiple product lines with orders received in last few months



#### **WATER**

- Supported by funding from Central & State governments including from external sources, new opportunities are
  emerging in recycle, reuse and Zero Liquid Discharge kind of business on EPC as well as PPP model and
  wherever industries are available as off-takers for buying treated sewage, this model is expected to emerge
  significantly predominantly in thermal power sector.
- The Company is also evaluating select international opportunities in Water & Wastewater treatment projects mostly wherever it possesses pre-qualifications preferably on its own and funding is assured through multilateral and reputed agencies, etc.

# ENVIRONTMENT, SOCIAL, GOVERNANCE (ESG) GUIDING PRINCIPLES







## CORPORATE STRUCTURE SIMPLIFICATION UNDERWAY



On 10 December 2024 the Board of Directors of Triveni Engineering & Industries Limited (TEIL/Amalgamated Company/Demerged Company), Sir Shadi Lal Enterprises Limited (SSEL/Amalgamating Company) and Triveni Power Transmission Ltd. (TPTL/ Resulting Company) have approved a Composite Scheme of Arrangement (Scheme).



Amalgamation of Sir Shadi Lal Enterprises Limited (SSEL) with Triveni Engineering & Industries Limited (TEIL). SSEL is a subsidiary of TEIL, in which TEIL holds a 61.77% stake presently.

Transfer and vesting of PTB Undertaking (as defined in the Scheme) of TEIL to Triveni Power Transmission Limited (TPTL). TPTL is a whollyowned subsidiary of TEIL presently.

## **EXISTING AND RESULTANT STRUCTURE OF ENTITIES: TEIL and SSEL**

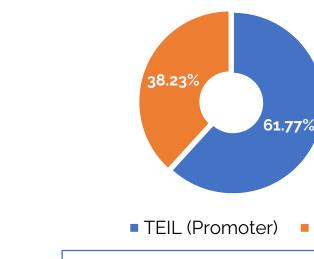


### **Before Amalgamation of SSEL with TEIL**



39.02%



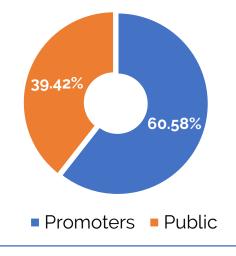




Public

After Amalgamation of SSEL with TEIL





~22.04 cr shares of INR 1 each

Promoters Public
~21.89 cr shares of INR 1 each

60.98%

- Shareholding held by TEIL in SSEL (i.e. SSEL Promoter Shareholding) shall get cancelled pursuant to the Scheme
- SSEL shall stand dissolved without following the procedure of winding up, upon the Scheme becoming effective

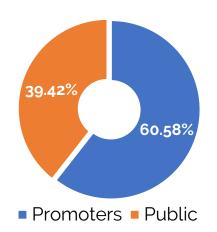
# EXISTING AND RESULTANT STRUCTURE OF ENTITIES: TEIL and TPTL

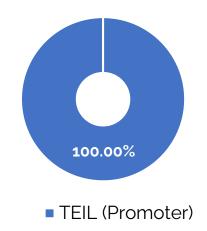


After Amalgamation of SSEL with TEIL and before PTB Demerger









~22.04 cr shares of INR 1 each







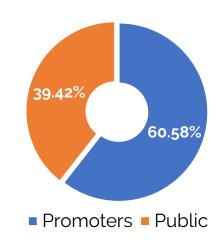


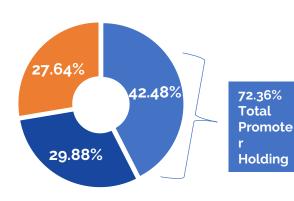


## **After PTB Demerger**









- Existing Promoters of TEIL (Promoter)
- TEIL (Promoter)
- Public

~22.04 cr shares of INR 1 each

~10.48 cr shares of INR 2 each









# RATIONALE FOR DEMERGER OF POWER TRANSMISSION BUSINESS & RATIO OF ISSUE OF EQUITY SHARES BY TPTL





### **Sharpened focus**

The transfer of the PTB Undertaking (as defined in the Scheme) into TPTL will enable each business to sharpen its focus and organize its activities and resources to improve its offerings to their respective customers. This would help to improve its competitiveness, operational efficiency, agility and strengthen its position in relevant markets resulting in more sustainable growth and competitive advantage



#### Competitive position and market penetration

PTB has attained a significant size, scale and has a large headroom for growth in its market. As PTB is entering the next phase of growth, the transfer and vesting of the PTB Undertaking into the Resulting Company pursuant to this Scheme would result in focused management attention and efficient administration to maximize its potential



#### Value unlocking

Further, as PTB has separate growth trajectories, risk profile and capital requirement, the segregation of the PTB Undertaking and the Residual Business will enable independent value discovery and lead to unlocking of value for each business

TPTL will issue 1 equity share of face value INR 2 each to shareholders of TEIL for every 3 equity shares of face value INR 1 each held in TEIL, provided that the Existing Equity Shares held by TEIL shall continue to be held by TEIL in TPTL.



## **OUR LONG-TERM HIGHLIGHTS**

01

02



#### Well Diversified and Growing

- FY 20-25 Gross Revenue CAGR 8.9%
- Rising revenue contribution from non-sugar business from 21% to 38% during FY 2020-25

#### **Key Business Highlights**

- Judicious investment in Sugar facilities to enhance sugarcane crush rate, sugar quality and efficiencies.
- **Enhanced Alcohol distillation** capacities over the years in alignment with Government's Ethanol Blended Petrol Program
- **Power Transmission Business** continues its long term growth journey with FY 25 as another record year in terms of revenues, profits and order booking

\$ Placed on ratings watch with developing implications on December 19, 2024.

#### Strong balance sheet position 03

- Improved leverage and cost of funds over the period
- ICRA Long Term Credit Rating of AA+ \$

#### **Consistent focus on returns**

04

05

 Long history of returning cash through combination of dividend and buybacks including record buyback of ₹800 crore in FY 23 and sustained dividends over the years

#### **Focused on Value Creation**

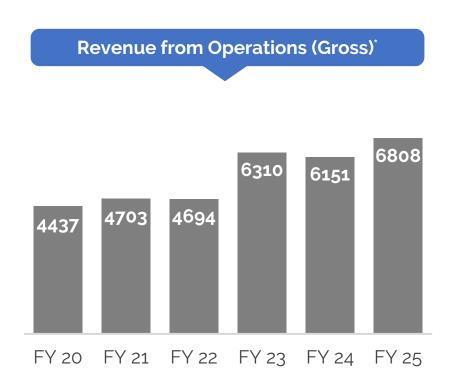
- Restructuring aimed at corporate structure simplification and value creation
- Divested 21.85% stake in Triveni Turbine Limited to monetize non-core assets and unbundle businesses in Sep 2022
- Announced Amalgamation of SSEL and Demerger of PTB in Dec 2024

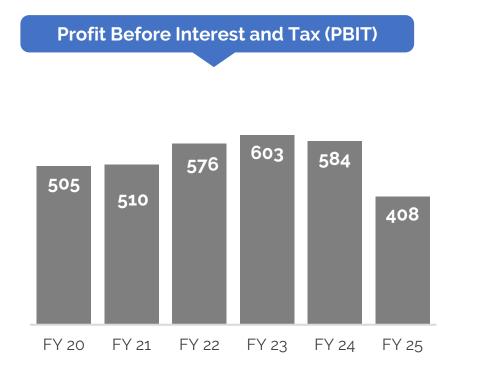


## ROBUST FINANCIAL PERFORMANCE



**₹ Crore** 





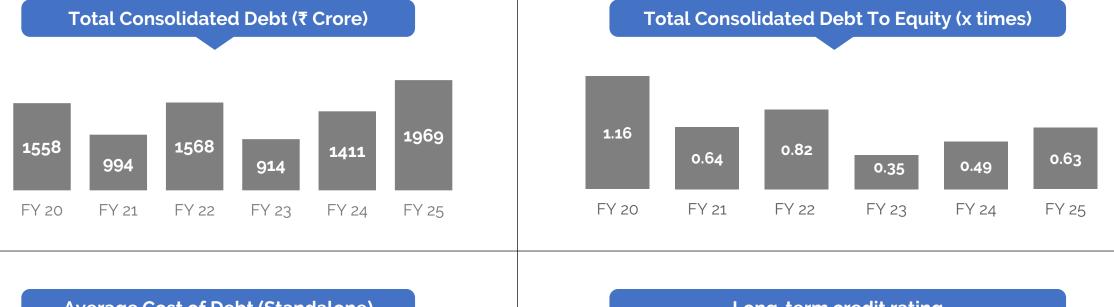
Robust revenue growth of 8.9% p.a. during FY 2020-2025 with increasing contribution from non-sugar businesses

Note: \* Revenue from Operations (Gross) include Excise duty of ₹1118.7 crore in FY 25, ₹931.31 crore in FY 24, ₹693.26 crore in FY 23, ₹403.10 crore in FY 22 and ₹29.18 crore in FY 21 on account of IMIL sales

# Percentages calculated on Net Revenue from Operations excluding aforesaid excise duty. Intersegmental revenue adjusted from Sugar as these are largely due to sale of sugar by-products

## STRONG BALANCE SHEET POSITION





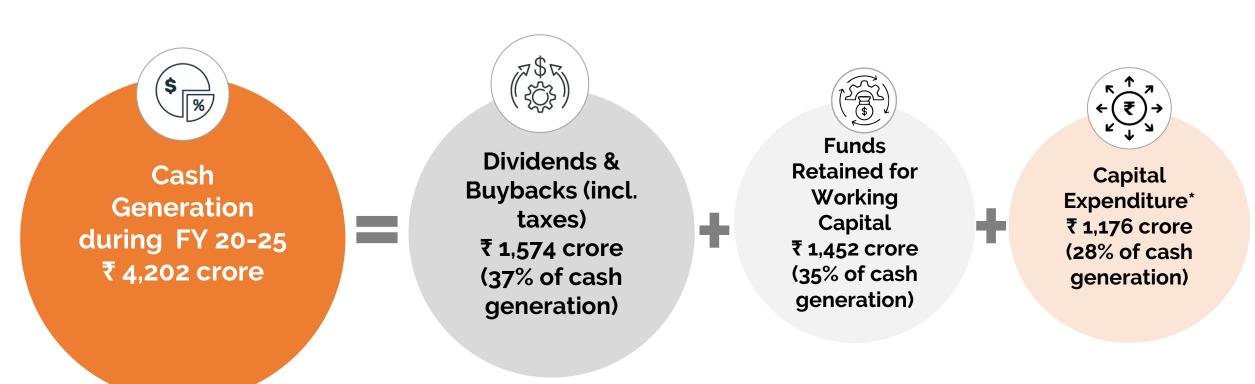




Note: \*Upgraded to ICRA AA- (Positive) on April 6, 2021 and further upgraded to ICRA AA (Stable) on November 23, 2021. Reaffirmed on March 24, 2023. Upgraded to ICRA AA+ (Stable) on March 27, 2024. \$ Placed on ratings watch with developing implications on December 19, 2024.

## **CREATING SHAREHOLDER VALUE**



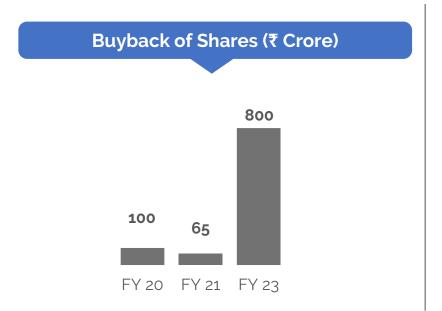


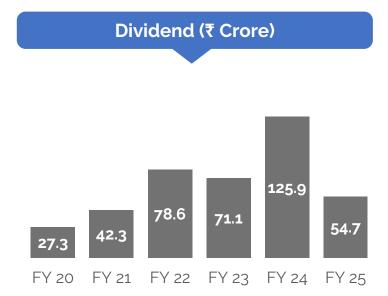
Healthy mix of investments in business for future growth and returns to shareholders

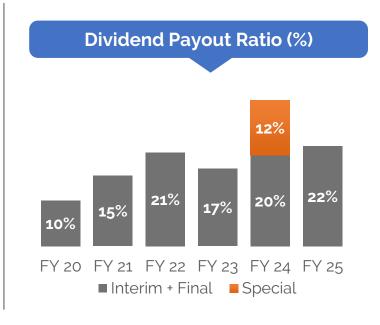
Note: Based on Standalone Statement of Cash Flows from FY 20 to FY 25
\*Capital Expenditure: Purchase of property, plant and equipment and intangible assets, net of term loans availed/paid

## ENHANCING SHAREHOLDER RETURNS THROUGH COMBINATION OF BUYBACKS & DIVIDENDS









- Past history of returning cash through combination of dividend and buybacks
- Concluded record buyback of ₹ 800 crore in FY 23
- Dividend of ₹ 2.50 per equity share for FY 25
- Dividend Policy: Payout ratio of the dividend is in the range of 15-25% of the normal business income after deduction of tax

Note: The Company completed buyback of ₹ 100 crore, ₹ 65 crore and ₹ 800 crore in August 2019, August 2020 and February 2023 respectively. Buybacks under FY 20 and FY 21 were announced in preceding year.

Dividend and buyback amounts are excluding taxes

FY 24 Dividend payout ratio of 12% represents special dividend of ₹ 2.25 per equity share

FY 25 Dividend is subject to approval from shareholders

## **CONSOLIDATED FINANCIAL HIGHLIGHTS Q1 FY 26**



	Q1 FY 26	Q1 FY 25	Change %
Revenue from Operations (Gross)	1,954.5	1,534.0	27.4
Revenue from Operations (Net of excise duty)	1,598.2	1,300.7	22.9
EBITDA	76.5	97.1	-21.2
EBITDA Margin	4.8%	7.5%	
Profit Before Tax (PBT)	2.9	41.8	-93.2
Profit After Tax (PAT)	2.1	31.0	-93.2
EPS (not annualised) (₹/share)	0.20	1.42	-85.8

#### Delivered strong double-digit YoY consolidated revenue growth, driven by:

- 53% increase in alcohol dispatches
- 14% increase in consolidated sugar dispatches

#### Engineering Business Highlights:

- Power Transmission Business (PTB) achieved 15% growth in order bookings. Recorded a closing order book of ₹423 crore, up 38% YoY
- Closing order book for the engineering business (including PTB) stood at ₹ 1,975 crore, up 32% YoY

#### Operational performance impacted by:

- Sugar segment: Despite higher volumes and realizations, profitability declined due to elevated cost of production (COP) for sugar sold in Q1 FY26
- Distillery segment: Faced a ₹2 crore loss (PBIT) in subsidiary SSEL and a higher share of grain-based ethanol (FCI Rice, which has comparatively lower margins) in the mix
- PTB: Profitability affected by lower turnover and increased costs

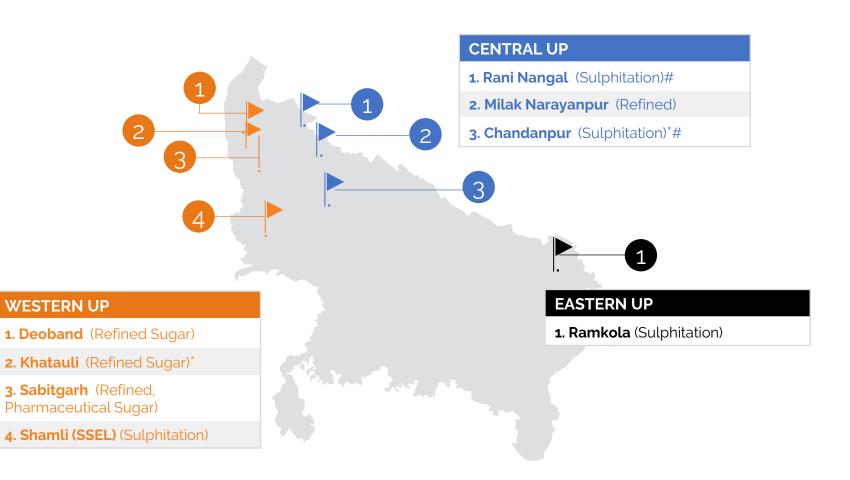




## **OUR SUGAR BUSINESS PROFILE**



#### **Strategic Manufacturing Presence**





Refined sugar for high-grade end users

Various grades of pharmaceutical sugar, which can be customised as per user requirements

White crystal sugar



#### **OUR USPs**

Strategic Location

Strong Sugar Recoveries

Product Mix and Price Benefit

Prestigious Customer base

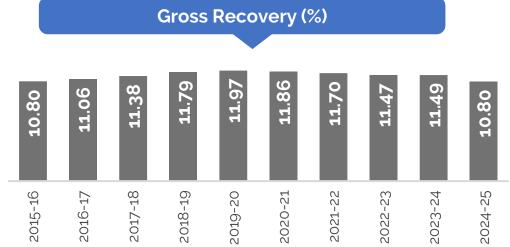
360K+ farmer relationships

## SUGAR BUSINESS PERFORMANCE OVER THE YEARS







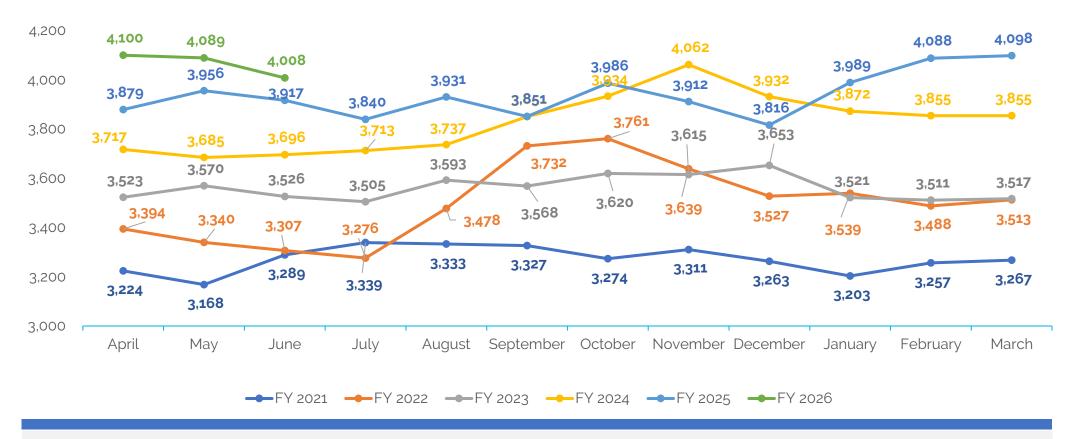


Note: Data for Sugar Seasons; Gross recoveries (after adjustment on account of B-heavy molasses and syrup diversion) SS 2024-25 depicted for Triveni on consolidated basis i.e. including SSEL Recent crush and recoveries impacted by climatic factors across the state of UP

## SUGAR REALISATIONS SET TO STRENGTHEN



#### Triveni Sugar Realization (Domestic) (Rs./Qtl)

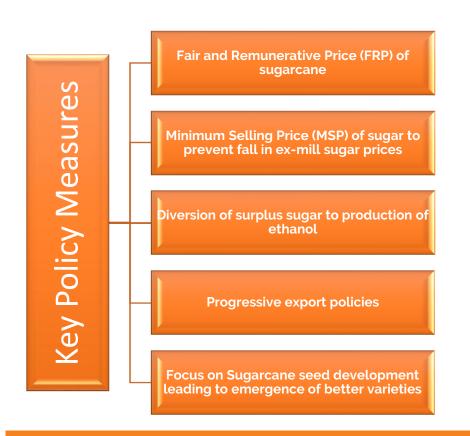


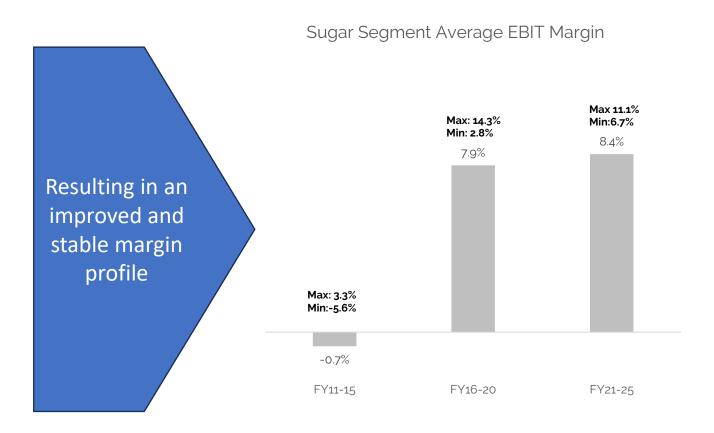
- Over the years sugar realisations have moved up significantly
- Sugar realisations have also been supported by an increasing share of refined sugar in institutional supplies, along with a higher proportion of pharma-grade sugar

## **Sugar Industry: Structural Shift Driving Margin Stability**



We believe Sugar Industry has undergone significant changes in last few years, which has in turn significantly reduced the cyclical nature of the industry





A combination of supportive policy reforms and strategic diversification into ethanol has transformed the sugar industry from a cyclical to a structurally stable sector

## SUGAR: VOLUMES AND REALISATIONS DRIVE TOPLINE GROWTH





- Excluding the SSEL, volume dispatches improved by 5.7%, compared to same quarter last year
- Sugar realisations improved 3.6% y-o-y to ₹ 40,421/tonne in Q1 FY 26

Note: Consolidated include SSEL for the period from June 21, 2024 i.e. for the period post becoming a subsidiary of the Company and resultantly, the figures for the current periods are not comparable with previous periods

## SUGAR: PROFITABILITY IMPACTED BY HIGHER COSTS



**₹ Crore** 

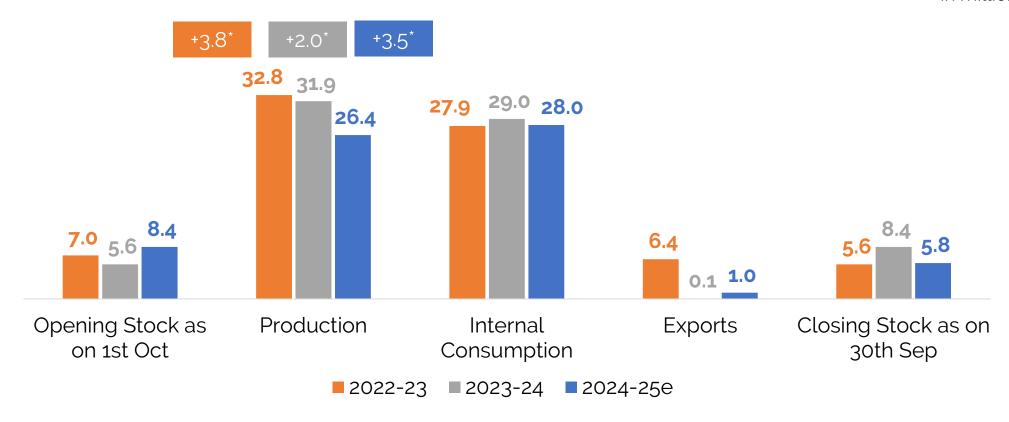


- Segment profit, despite higher volume and realization, declined 80% y-o-y to ₹ 7.6 crore, due to higher cost of sugar (COP) of sugar sold in Q1 FY 26, which could not be offset by increased sugar realization price. The cost of sugar sold during the quarter pertains to SS 2024-25 (produced till 31-03-2025) and was impacted by lower gross recovery.
- The sugar inventory as on June 30, 2025 was 44.5 lakh quintals (including sugar inventory of 3.6 lakh quintals pertaining to SSEL), which is valued at ₹ 37.4/kg.

# INDIA SUGAR BALANCE SHEET: COMFORTABLE CLOSING STOCKS OF 5.8 MILLION TONNES FOR SS 2024-25



in million tonnes



• SS 2024-25: Deficit of 1.6 MMT, driven by lower production in Maharashtra and Karnataka due to poor acreage and weak vields

## SUGARCANE DEVELOPMENT PROGRAMME - KEY HIGHLIGHTS



A Structured Varietal
Substitution Programme for
the mutual benefit of the
Company and the farmers

Active engagement with farmers through model demonstration (demo) plots

**Crop Protection** from different Pests & Diseases using a structured surveillance programme

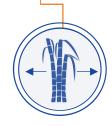
Various digital initiatives towards sugarcane development programme











Significant focus on Yield improvement through various agronomic interventions



Soil Health Improvement for application of balanced dosage of fertilizers & nutrients as per soil analysis reports and recommendations



Farm implements and mechanization for enhancing inter-cultural operations, etc.



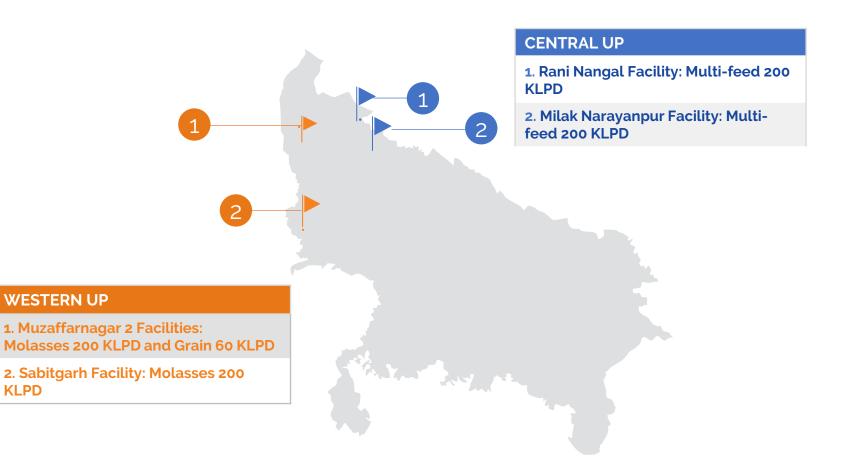
## **OUR ALCOHOL BUSINESS PROFILE**



#### **Strategic Manufacturing Presence**

**WESTERN UP** 

**KLPD** 





#### **WE PRODUCE**

Bio-ethanol

Extra Neutral Alcohol (ENA), Rectified Spirit (RS) and Denatured Spirit (SDS)

Co-products such as DDGS, Potash-rich ash, CO<sub>2</sub>



#### **OUR STRENGTHS**

**Integrated Operations** 

Flexibility of feedstock

**High Operational Efficiencies** 

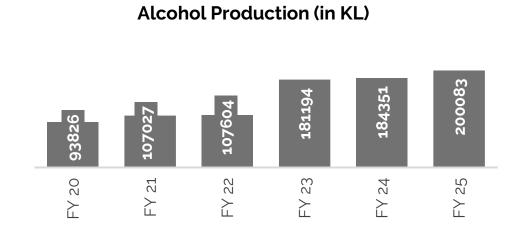
Modern & Efficient Technology

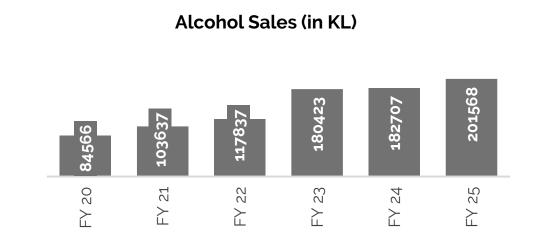
Focus on Environment, Health and Safety

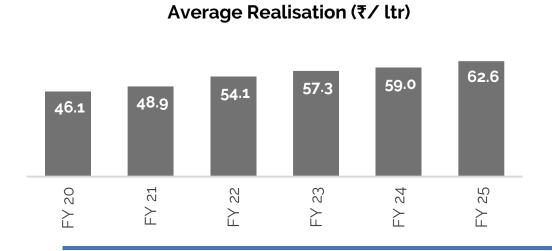
High-quality by-products

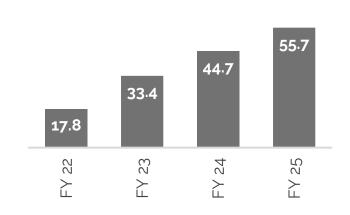
## ALCOHOL BUSINESS PERFORMANCE OVER THE YEARS











**IMIL Sales (Lakh Cases)** 

Enhanced alcohol distillation capacity over the years in alignment with Ethanol Blended Petrol (EBP) Programme

## AMONG TOP 5 PLAYERS IN UP IN INDIAN MADE INDIAN LIQUOR BUSINESS



- We produce premium-quality molasses-based IMIL (Indian Made Indian Liquor) and grain-based UPML (UP Made Liquor), catering to the Uttar Pradesh market through an extensive distributor and retail network.
- Following capex announcements in FY 25, enhanced our capacity to produce 7.5 lac cases per month/ 90 lac cases per annum.
- In a short duration of 4 years, the Company has garnered a healthy market share in UP. It is also the fastest-growing IMIL liquor Company in UP with CAGR of more than 30% and among the top 5 players in the industry, committed to quality, innovation, and market leadership.



## INDIAN MADE FOREIGN LIQUOR WINS MULTIPLE AWARDS IN 1st YEAR OF LAUNCH





#### **MATSYA AWARDS**

Spiritz Achievers Awards 2024

**INDSPIRIT 2025** 

World Whiskies Award Design



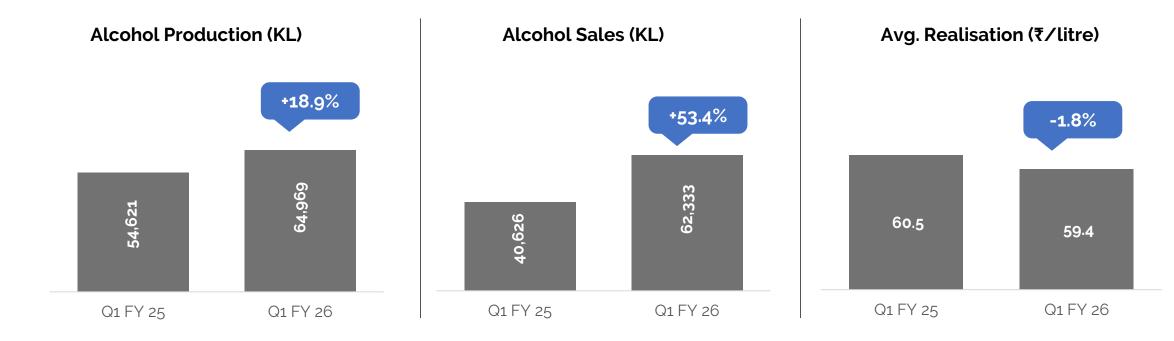
#### THE CRAFTER STAMP

Spiritz Achievers Awards 2024

World Whiskies Award Design

## **ALCOHOL: INCREASED VOLUMES DRIVEN BY CAPACITY ADDITION**



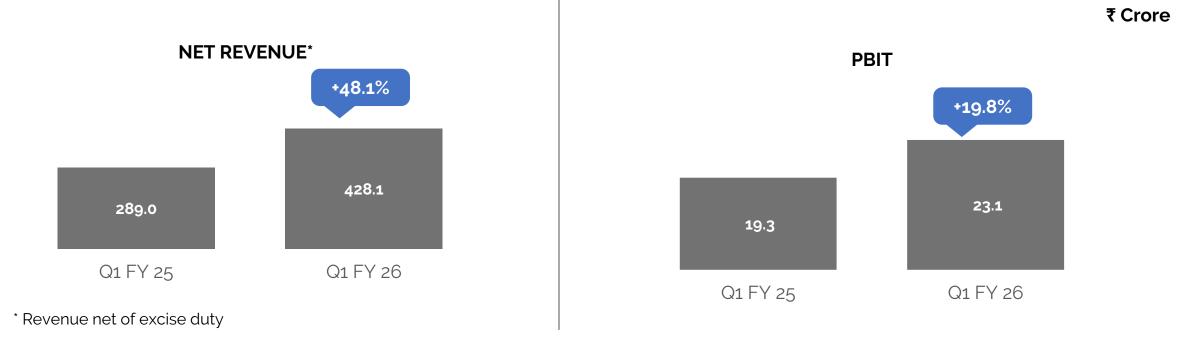


- Achieved one of the highest-ever quarterly production driven by full quarter impact of new distillery in Rani Nangal.
- Sales volume for the quarter increased by 53% YoY, as last year sales was impacted by inventory built up of ethanol for scheduled deliveries in follow up quarters
- Average realization price during Q1 FY 26 is lower due to sale of Ethanol FCI rice (comprising 27% of total alcohol sales) which carries lower selling price as compared to other grain based feedstocks

Note: The above include SSEL for the period from June 21, 2024 i.e. for the period post becoming a subsidiary of the Company and resultantly, the figures for the current periods are not comparable with previous periods.

### **ALCOHOL: PROFITABILITY IMPACTED**





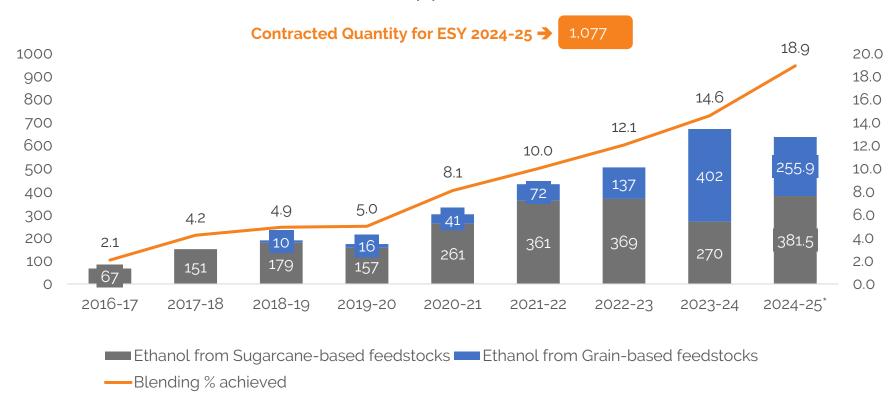
- Sales volume for the quarter stood at 6.2 crore litres, an increase of 53% YoY, as last year sales was impacted by
  inventory built up of ethanol for scheduled deliveries in follow up quarters
- Average realization price during Q1 FY 26 is lower due to sale of Ethanol FCI rice (comprising 27% of total alcohol sales)
   which carries lower selling price as compared to other grain based feedstocks.
- The profitability has been impacted due to higher proportion of low margin FCI -rice (27% in current quarter vs nil in the previous quarter), increase in internal transfer price of C-heavy molasses and increased fuel expenses.

Note: Consolidated includes SSEL for the period from June 21, 2024 i.e. for the period post becoming a subsidiary of the Company and resultantly, the figures for the current periods are not comparable with previous periods.

### EBP PROGRAMME DRIVING ETHANOL DEMAND



Ethanol Supplied (Cr. Litres)



- Under EBP Programme, ethanol blending with petrol increased from ~189 crore litres in ESY 2018-19 to more than 670 crore litres in ESY 2023-24 with corresponding increase in blending percentage from 5% in ESY 2018-19 to approximately 14.6% in ESY 2023-24.
- NITI Aayog coordinating Inter-ministerial group working on roadmap beyond EBP 20 reinforces Government's commitment

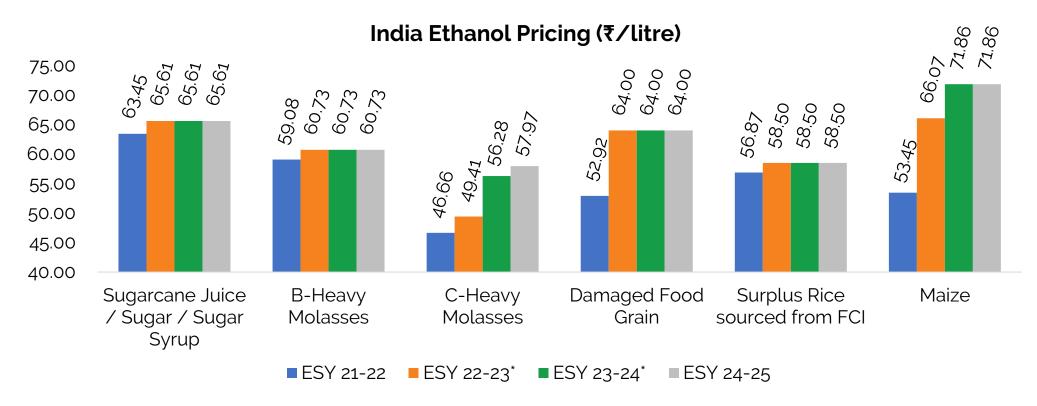
Note: Data pertains to Ethanol Supply Year (ESY)

<sup>\*</sup> Till 30 June 2025

### CONTINUED ETHANOL PRICING IMPROVEMENTS

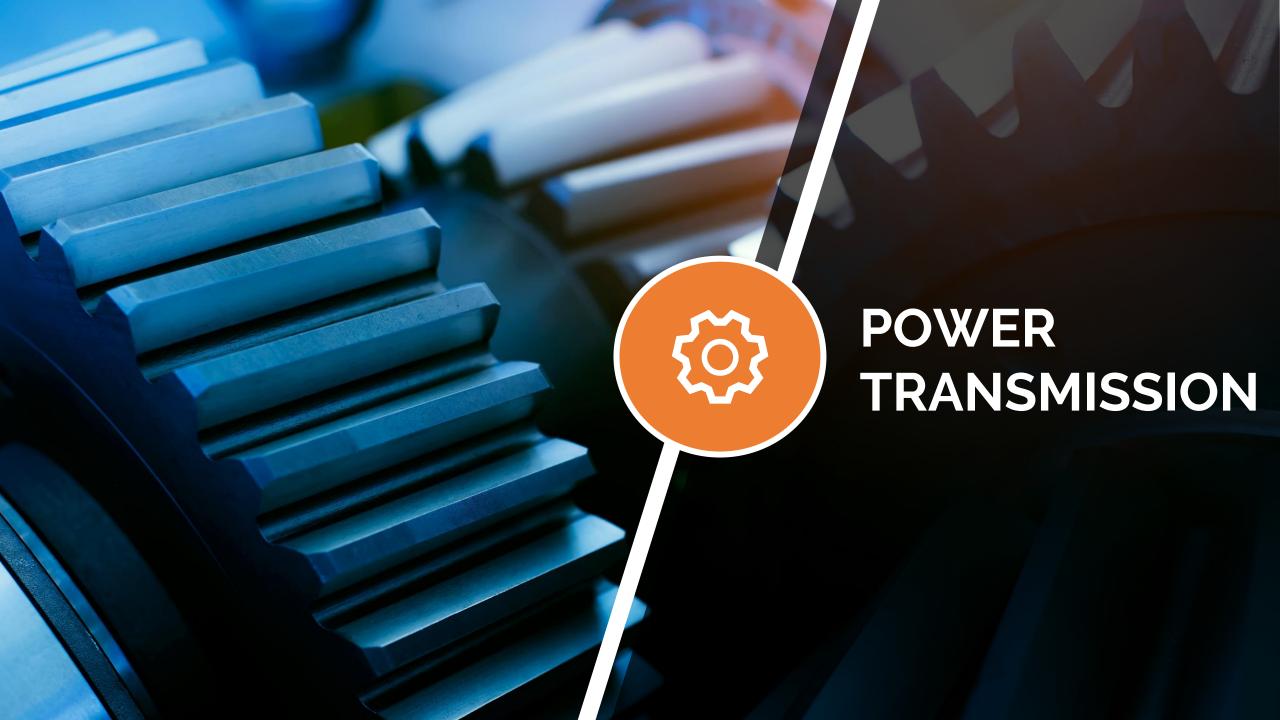


- Government has been incentivizing the industry through supportive ethanol prices under the EBP Programme
- In ESY 2024-25, prices have been revised for ethanol produced from C-heavy molasses
- In ESY 2023-24, prices were revised for ethanol produced from Maize and C-heavy molasses



Note: Ethanol Supply Year (ESY) has also been redefined as a period of ethanol supply from 1st November of a year to 31st October of next year from 1st November 2023 onwards. In view of the above change in ESY period, the ESY 22-23 period will be considered from 1st December 2022 to 31st October 2023 i.e. 11 months

<sup>\*</sup> Above ethanol prices for ESY refer to the last revised prices in that year



### **DIVERSE PRODUCT & SOLUTIONS PORTFOLIO**



#### **OUR GEARS PORTFOLIO**

- High power & high speed gears designed for steam turbines, gas turbines, compressors, pumps, blowers, and other special purpose industry applications
- Niche low speed gearboxes for mini hydel turbines, steel mills, sugar mills, rubber mixers and extruders, cement mills, thermal plants, plastics etc.
- Marine gearing solutions
- Spares and Aftermarket solutions
- Naval and Defence products

## **POWER TRANSMISSION BUSINESS HIGHLIGHTS**



## One of the largest

engineered-toorder turbo gear manufacturers in India



## One of the few companies globally

catering to AGMA & API standards and supplying gearboxes to hazardous and sub-zero temperatures

















Industry leading
Product delivery
cycle: Ranging from
few weeks to 6 months
for full gearboxes



Strong focus on value engineering, low cost manufacturing, R&D for new product and expertise in reverse engineering & replacement solutions

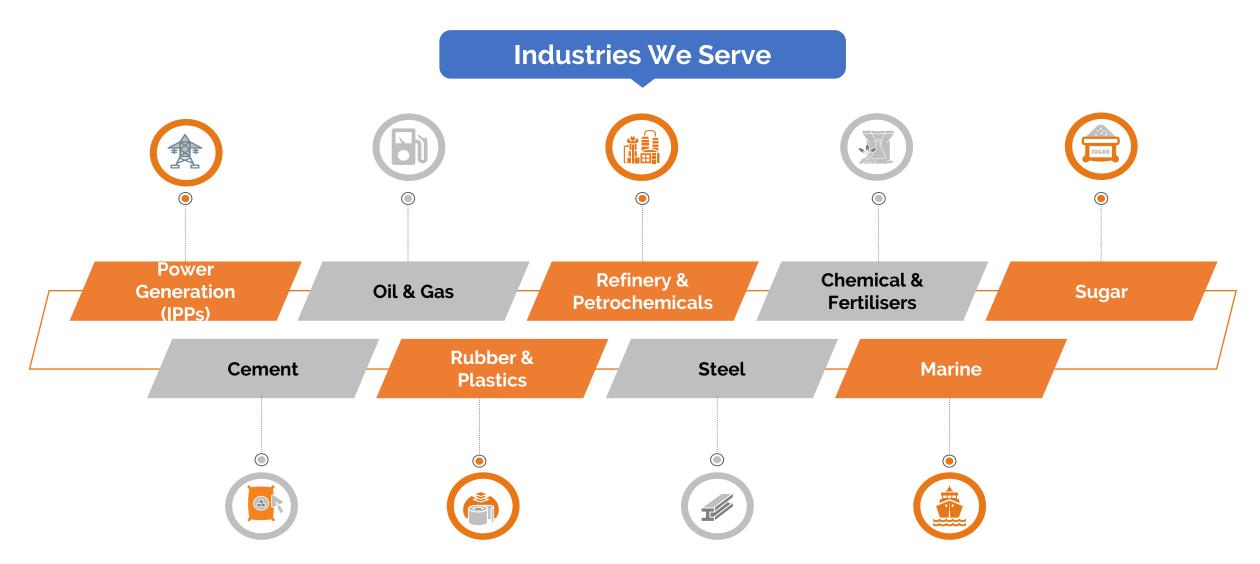


Providing critical technology and engineered solutions on multiple fronts to Indian Navy

and Indian Defence industry

### **SERVING A MULTITUDE OF INDUSTRIES**





Note: Sample list

### **ENABLING OEMS CONSISTENTLY**



## >50,000 MW globally installed gears capacity









Centrifugal Pumps





**Fans and Blowers** 

**Hydel Turbines** 

### **OUR POWER TRANSMISSION BUSINESS CLIENTELE**



**Steam Turbines** 













**Gas Turbines** 





बी एच ई एल

BĤEL

Compressors











**Pumps** 











**Fans and Blowers** 





Defence









### **OUR POWER TRANSMISSION BUSINESS CLIENTELE**



### **Other Key Clients**















**ADITYA BIRLA GROUP** 





























### FORAY INTO DEFENCE



#### **OUR DEFENCE PORTFOLIO**

- Marine Propulsion Gearboxes and other critical gearboxes
- Special Application Pumps
- Special Application Motor-driven Pumps
- Gas Turbine Generators for Auxiliary Power
- Complex Turbo-Auxiliaries
- Propulsion System Integration
- Propulsion Shafting for Surface Ships
- Propulsion Shafting for Submarines
- Solutions for Steering Systems / Stabilisers
- Winches and Deck Machinery
- Aero Auxiliary Transmission

### **OUR DEFENCE ADVANTAGE**



**R&D expertise** on critical turbo products



Stringent adherence to **quality standards** 



Design, engineering & analysis capability



**Best-in-class manufacturing infrastructure** 



Compliance with **dynamic defence market** demands in india



**Technological prowess** 

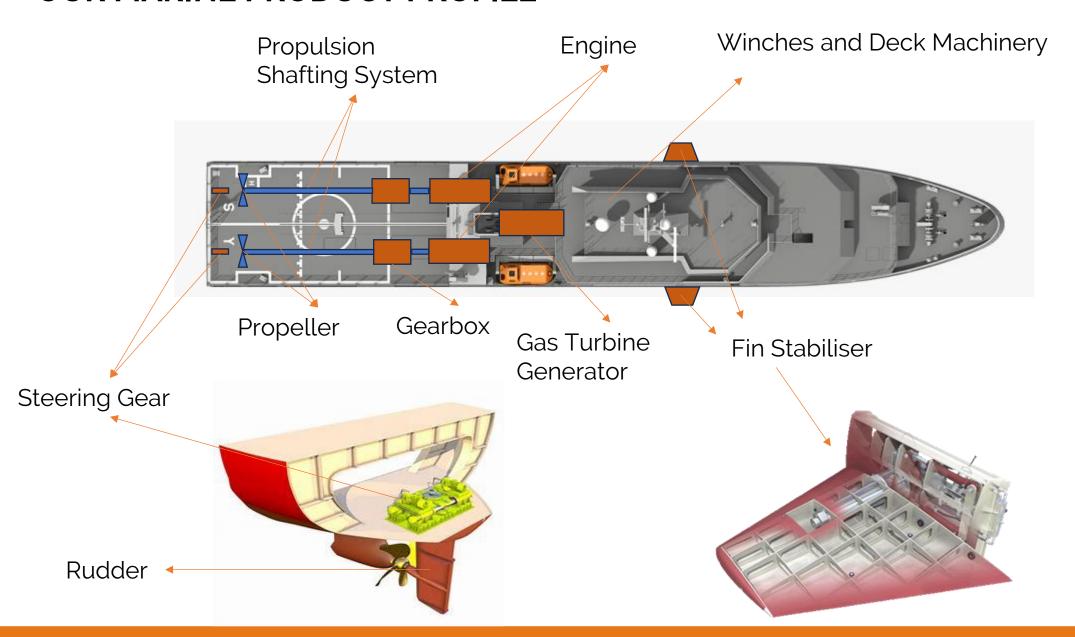


**Experience in reverse engineering, retrofitting** & customisation

Note: Sample list

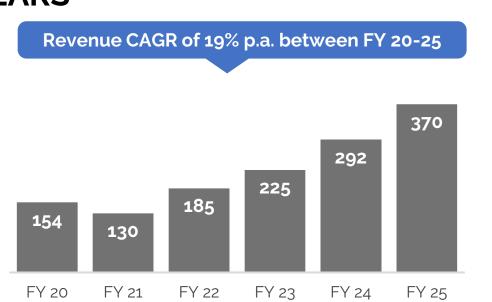
## **OUR MARINE PRODUCT PROFILE**

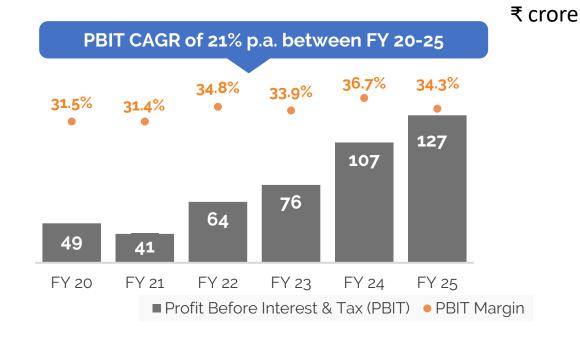


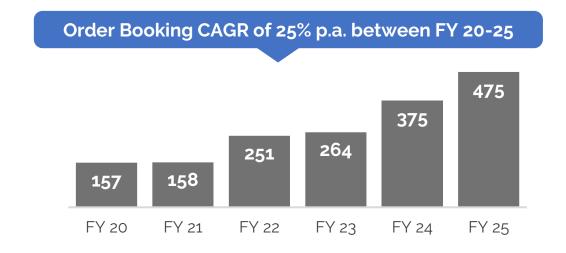


## POWER TRANSMISSION BUSINESS PERFORMANCE OVER THE YEARS









## POWER TRANSMISSION: IMPACTED BY POSTPONEMENT OF ORDER EXECUTION



**₹ Crore** 

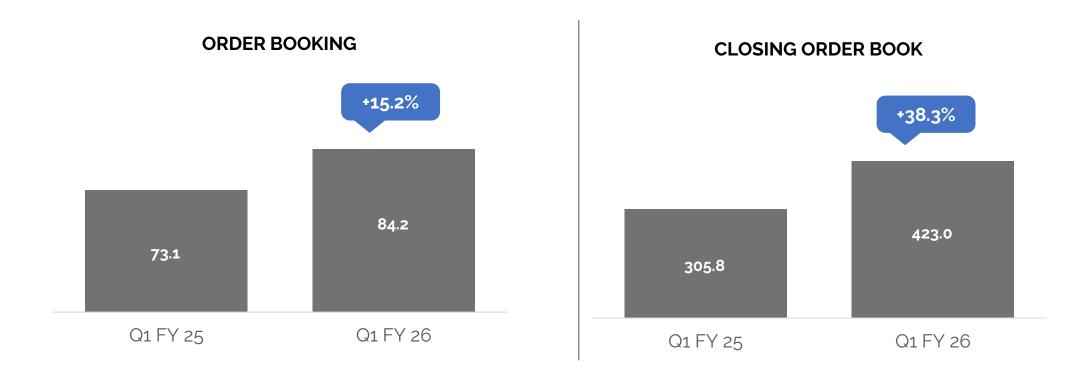


- The decline in revenue was mainly account of deferment of certain key deliveries by the customer and longer execution time for certain orders. Expect the demand momentum to recover going forward
- The profitability of the PTB was adversely affected by lower turnover, expenses incurred towards maintaining higher staffing levels to meet increased activities and higher depreciation

### POWER TRANSMISSION: RECORD CLOSING ORDER BOOK



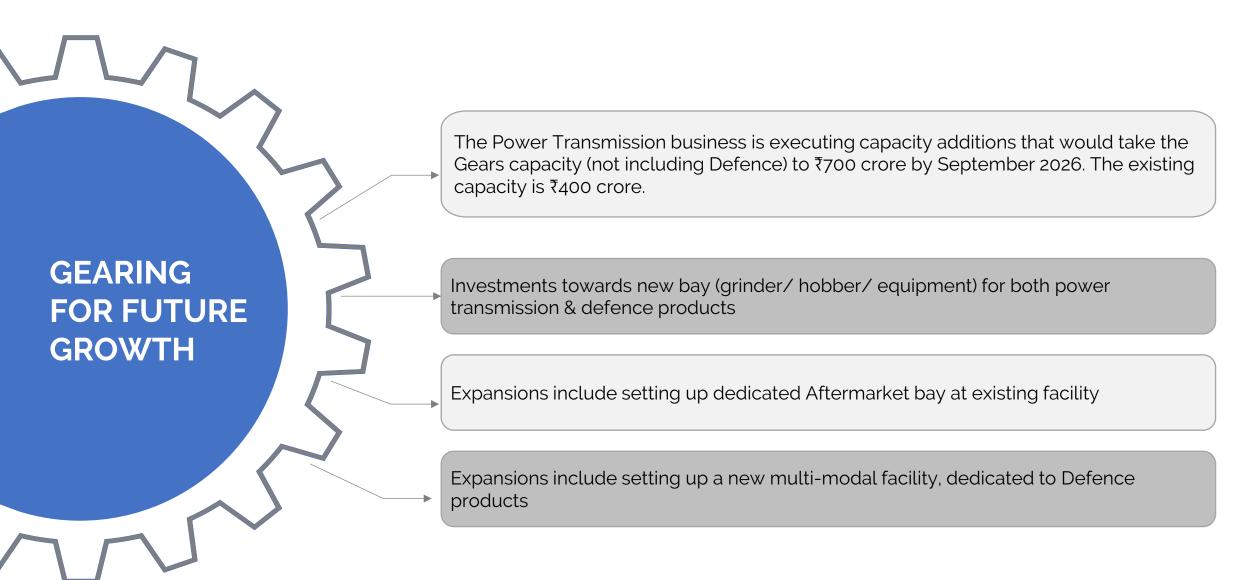
**₹ Crore** 



- Order book continued to grow indicating strong traction across markets and geographies.
- Order booking during the quarter included breakthrough new international orders with eminent customers. Among
  notable order wins, secured orders for compressors to be used by Abu Dhabi National Oil Company (ADNOC) in their oil
  and gas operations. During the quarter the business also secured its first breakthrough order from Siemens Brazil for
  Weyerhaeuser project.
- The outstanding order book as on June 30, 2025 crossed the ₹ 400 crore milestone and stood at ₹ 423 crore including long duration orders of ₹ 182 crore.

### **POWER TRANSMISSION BUSINESS INITIATIVES**







### **OUR WATER BUSINESS PROFILE**



- A water solutions platform, with capabilities across the water and wastewater treatment value chain EPC projects, products, solutions, concessions and O&M
- The division has been operating for **40+ years**, with a history of inhouse product development, relationships with key Indian institutions and global partnerships

Business	<b>12,000+</b>	<b>100+</b>	<b>1,500+</b>
Highlights	MLD Wastewater treated	Projects executed	Pan-India Installations
Key Offerings	<ul> <li>Wastewater Treatment</li> <li>Municipal sewage</li> <li>Industrial effluent</li> <li>Sludge treatment</li> <li>Biogas handling</li> </ul>	<ul> <li>Water Treatment</li> <li>Municipal water</li> <li>Sea water</li> <li>Industrial process water</li> <li>High purity water</li> <li>Intake works</li> </ul>	<ul> <li>Water Recycle, ZLD &amp; Desalination</li> <li>Municipal sewage recycling</li> <li>Industrial wastewater recycling</li> <li>Water desalination</li> </ul>

### **OUR WATER BUSINESS HIGHLIGHTS**



- Offers a complete range of water & wastewater treatment solutions to both industrial & municipal segments in EPC and PPP models
- Undertakes **specialized projects** across desalination, recycling, ZLD and utility management for water & sewerage networks
- Recurring revenue streams via long-term O&M contracts
- Key Project Offerings:
  - EPC: End to End Turnkey offerings (100+ projects)
  - DBO: EPC and operational management (60+ projects)
  - PPP: Portfolio of 2 HAM projects operational
- Key Industries: Municipal STP/WTP, Power, Oil & Gas, Chemicals, Textiles, Steel, Non-ferrous and Desalination Industries
- Key Regions: India, SAARC, Middle East, Europe and Africa
- Inhouse manufacturing capacity in NCR for specific equipment manufacturing

## PROMISING LONG-TERM GROWTH OUTLOOK FOR WATER TREATMENT IN INDIA







Increasing
Urbanization with
Focus on Quality



Increasing Demand for Recycled Water



Resurgence of Traditional Industrial Segments



Increased Sewage Treatment Capacities



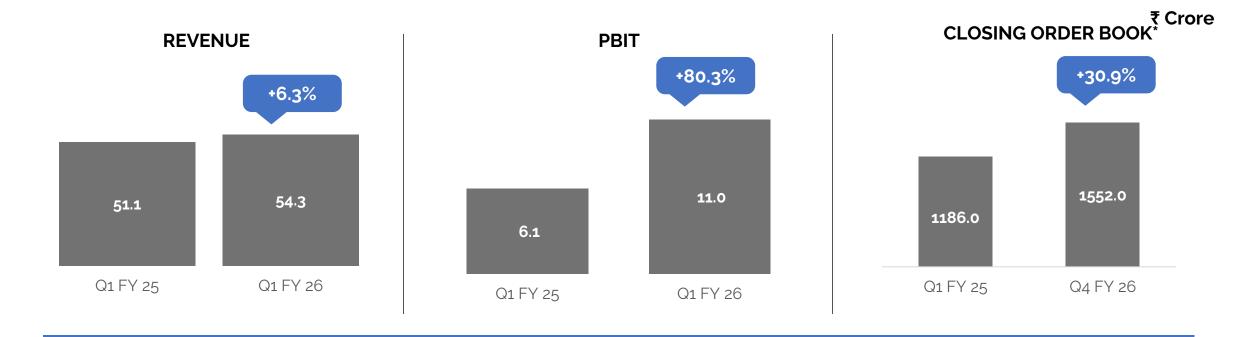
Industrial Wastewater Treatment Compliance



**Desalination Opportunity** 

### WATER: HEALTHY CLOSING ORDER BOOK





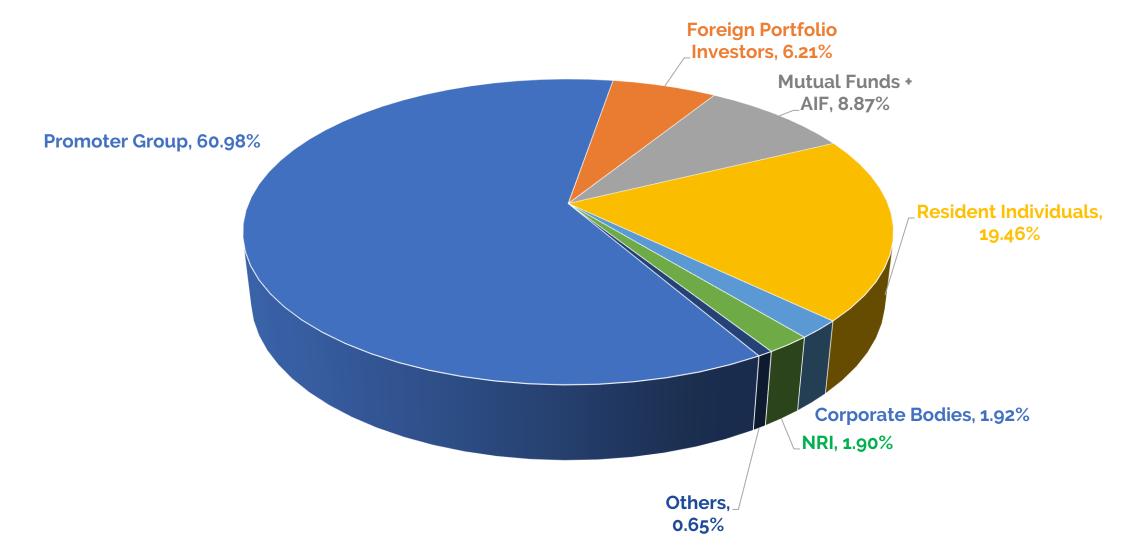
- PBIT for the quarter includes a gain of ₹ 8 crore related to previous year in respect of Mathura PPP/HAM. Please note that corresponding quarter of last year included project cost saving of Rs 8 crore.
- The outstanding order book as on June 30, 2025 stood at ₹ 1,552 crore, which includes ₹ 1,106 crore towards O&M contracts for a longer period of time.

Note: These results are based on consolidated results including wholly owned SPVs executing (i) Mathura PPP/HAM Project awarded by UP Jal Nigam, funded by National Mission of Clean Ganga (NMCG) under Namami Gange Programme and (ii) Pali ZLD Pvt. Ltd.
\*Including long duration orders for Operations & Maintenance (O&M)



### SHAREHOLDING PATTERN





Note: As at end of the quarter ending June 30, 2025. Others comprise of Clearing members, HUF, Trust, IEPF, Key Managerial Personnel, Banks, NBFCs, Insurance Companies, etc.



### RATIONALE FOR TEIL AMALGAMATION WITH SSEL & SWAP RATIO



### **Synergies**

**Consolidation of Operations** 

The proposed amalgamation will create and provide operational synergies, economies of scale, optimum utilization of resources, simplification of business processes, elimination of duplication and rationalization of administrative expenses, which will lead to savings in the costs

### Reducing compliance related costs

It will result in reduction of multiplicity of entities, thereby reducing compliance cost of multiple entities viz., statutory filings, regulatory compliances, labour law/ establishment related compliances

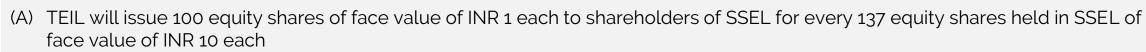
# Both the companies have manufacturing verticals of sugar and distillery; therefore, the proposed amalgamation of the Amalgamating Company into the

Amalgamated Company would lead to the consolidation of all operations pertaining to the manufacture of the sugar, alcohol,

ethanol in one entity

#### **Value Creation**

It will help in achieving consolidation, greater integration and flexibility that will maximize overall shareholder's value and improve the competitive position and negotiating power of the combined entity



(B) Shareholding held by TEIL in SSEL (i.e. SSEL Promoter Shareholding) shall get cancelled pursuant to the Scheme

## RATIONALE FOR DEMERGER OF POWER TRANSMISSION BUSINESS & RATIO OF ISSUE OF EQUITY SHARES BY TPTL



### **Sharpened Focus**

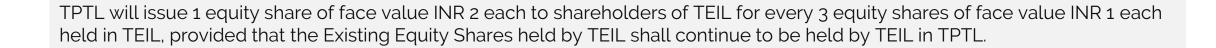
The PTB and the Residual Business (defined in the Scheme) address different market segments with unique opportunities and dynamics in terms of business strategy, customer set, geographic focus, competition, capabilities set, talent needs and distinct capital requirements. The transfer of the PTB Undertaking into the Resulting Company will enable each business to sharpen its focus and organize its activities and resources to improve its offerings to their respective customers. This would help to improve its competitiveness, operational efficiency, agility and strengthen its position in relevant markets resulting in more sustainable growth and competitive advantage

#### **Competitive Position and Market Penetration**

PTB has attained a significant size, scale and has a large headroom for growth in its market. As PTB is entering the next phase of growth, the transfer and vesting of the PTB Undertaking into the Resulting Company pursuant to this Scheme would result in focused management attention and efficient administration to maximize its potential

#### **Value Unlocking**

Further, as PTB has separate growth trajectories, risk profile and capital requirement, the segregation of the PTB Undertaking and the Residual Business will enable independent value discovery and lead to unlocking of value for each business



### CHRONOLOGICAL TRANSACTION MILESTONES



- Approval of the Board of Directors on recommendation of Audit Committee & Independent Directors to the Scheme
- Filing of Application with Stock Exchanges for No Objection
- Filing the Scheme along with Application with NCLT for issuance of summons for directions on convening/ conducting/ dispensing meetings of shareholders and creditors; Hearing and receipt of the NCLT order
- Meetings of shareholders & creditors (where required)
- Filing of petition with NCLT for sanction of the Scheme
- Listing of matter before NCLT and Issuing of Notices to relevant statutory authorities and publication in the newspapers
- Filing of replies/NOC by the relevant statutory authorities
- Final hearing of NCLT for approval of Scheme
- Filing of NCLT order with Registrar of Companies
- Filing of Listing Application with the Stock Exchanges for listing and trading of shares allotted pursuant to the Scheme
- Listing and Trading of Equity shares of Resulting Company and new shares of Amalgamated Company

### **INVESTOR CONTACT**



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These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

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## **COMMONLY USED TERMS**



Term	Definition		
AGMA	American Gear Manufacturers Association (AGMA)		
	Colourless liquid produced by natural fermentation of sugary feedstocks and used as an intoxicating		
Alcohol	constituent of potable spirits, industrial solvent and as fuel		
API	American Petroleum Institute		
ASP	Activated Sludge Process		
Bagasse	Cane fibre leaving cane mill after extraction of juice		
B-Heavy Molasses	These are molasses produced from 2nd stage (B-massecuite) pan boiling during production of sugar		
Bio-ethanol	Ethanol used for blending in low concentration in gasoline		
BNR	Biological Nutrient Removal		
BOD	Biological oxygen demand		
Cane development	Activities for improving quality and quantity of cane in sugarcane command area of factory		
Cane yield	Cane produced per acre/hectare		
C. Hanni Malanaa	Also known as final molasses, blackstrap molasses, treacle. This is the end by-product of the processing in the		
C-Heavy Molasses	sugar factory.		
COD	Chemical oxygen demand		
	Products of the sugar industry essentially e.g. bagasse, press cake, molasses, simultaneously produced during		
Co-product	sugar production		
Co-generation	Production of electricity and usable steam in same plant		
CSR	Corporate Social Responsibility		
	Distillers Dried Grain Solubles. A co-product of a grain ethanol facility which contains higher protein and is sold		
DDGS	as an animal feed, poultry and swine feed.		

## **COMMONLY USED TERMS**



Term	Definition	
Denatured spirit	Ethanol that has additives to make it poisonous, bad tasting, foul smelling or nauseating to discourage its	
Deliatured Spirit	recreational consumption.	
Distillation	Process of separating alcohol from water via evaporation and condensation	
	Ethanol Blended Petrol. The EBP programme seeks to achieve blending of ethanol with petrol with a view to	
EBP	reducing pollution, conserve foreign exchange and increase value addition in the sugar industry enabling them	
	to clear cane price arrears of farmers.	
EHS	Environment, Health & Safety	
ENA	Extra Neutral Alcohol. Colourless food grade alcohol without any impurity, used in alcoholic beverages.	
Fly ash	Fine solid particles of ashes, dust and soot carried out from burning fuel	
Crain distillant	Distillery producing Ethanol / Alcohol using grain as a feedstock. Starch available in grain is converted with	
Grain distillery	enzymes to sugar and fermented with yeast to produce grain alcohol	
GTG	Gas Turbine Generator	
HAM	Hybrid Annuity Model	
ID-FD	Induced Draft/Forced Draft	
IMIL	Indian Made Indian Liquor	
MBBR	Moving Bed Biofilm Reactor	
MEE	Multi Effect Evaporator	
MoEF & CC	Ministry of Environment, Forests & Climate Change	
Molasses	A co-product/by-product of sugar manufacturing process used mainly for ethanol production	

## **COMMONLY USED TERMS**



Term	Definition	
NA. 111 6 1 -11-111	Distillery producing Ethanol / Alcohol using various feedstocks such as sugarcane juice/syrup, B-Heavy	
Multi-feed distillery	molasses, C-Heavy molasses, grains such as maize, surplus rice, broken rice and other damaged food grains	
NGT	National Green Tribunal	
O&M	Operations & Maintenance	
OMC	Oil Marketing Companies	
Potable alcohol	Highly purified alcohol with very neutral odor and taste	
Destified enight	Alcohol of 95 concentration which is used for Industrial purpose as well as for manufacturing Potable Alcohol &	
Rectified spirit	Ethanol	
RO	Reverse Osmosis	
SBR	Sequencing Batch Reactor	
CLOD	Slop is the concentrated spent-wash which is an effluent generated during alcohol manufacturing in distilleries,	
SLOP	which is used as fuel in incineration boilers	
Cha are avala	A process in which steam is generated in a boiler, produced steam is expanded through a turbine to extract	
Steam cycle	mechanical work, steam is condensed into water and water is feed to the boiler to produce steam.	
STG	Steam Turbine Generator	
STP	Sewage Treatment Plant	
Sugarcane juice	Juice obtained from sugarcane after crushing it in mills	
Sugarcane syrup	Sugar solutions of higher concentration obtained after evaporating water of juice in evaporators	
WTP	Water Treatment Plant	
ZLD	Zero Liquid Discharge	



Grazie Tack Tēnā koe Muchas gracias Óbrigado Многовам Multumes Mahalo 감사합니다 Asante 넷여 넷여 Shukran תודה Rahmat Děkuji Merci Благодарю HANKY()() धन्यवाद Hvala Teşekkürler Salamat Tak Terima kasih .唔該(晒) Tualumba Dziękuję Shukria, Gamsahabnida Σ' ευχαριστώ! Хвала M goi Takk skal du ha Danke ありがとう **Cảm ơn Kiitos** Nandri

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