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For immediate release

H1 FY 18 Consolidated Results ended Sept 30, 2017

Gross Revenue at ₹ 1905.0 crore, 46% growth

Profit after Tax at ₹ 161.1 crore, a growth of 39%

- **Sugar Businesses**
 - *Higher sales volume, stable sugar prices and lower finance cost resulted in improved Sugar business performance*
 - *Modest cane price increase for Sugar Season 2017-18. Evolution of equitable cane pricing policy key to the interest of all stakeholders*
 - *India's sugar output estimated at ~ 25 million tonnes for SS 2017-18*
 - *Favourable domestic Demand-Supply balance should support sugar prices*
- **Engineering Businesses**
 - *Market has turned around showing good visibility for Gears business; registered good growth during the quarter in terms of turnover and profitability*
 - *Muted performance of Water business due to overall Macro-economic factors, resulting in lower turnover & profitability*
 - *Outstanding order book of ₹ 766 crore*

NOIDA, November 8, 2017: *Triveni Engineering & Industries Ltd.* ('Triveni'), one of the largest integrated sugar producers in the country; a market leader of engineered-to-order high speed gears & gearboxes and a leading player in water and wastewater management business, today announced its performance for the second quarter and half year ended Sep 30, 2017 (Q2/H1 FY 18).

The Company has prepared the Financial Results for the quarter and half year based on the Indian Accounting Standards (Ind AS) and as in the past, has been publishing and analyzing results on a consolidated basis.

PERFORMANCE OVERVIEW: Q2/H1 FY 18 (Consolidated)

	<i>In ₹crore</i>					
	Q2 FY 18	Q2 FY 17	% Change	H1 FY 18	H1 FY 17	% Change
Gross Revenue	1060.8	675.5	57	1905.0	1305.7	46
EBITDA	170.3	128.7	32	302.3	238.1	27
EBITDA Margin	16	19		16	18	
Share of income from Associates	4.9	6.5		7.3	11.9	
Profit / (Loss) Before Tax	140.7	89.6	57	224.5	152.0	48
Profit / (Loss) After Tax (PAT)	100.6	68.0	47	161.1	116.1	39
Other Comprehensive Income (after tax)	(0.3)	0.2		(0.2)	0.6	
Total Comprehensive Income	100.3	68.2	47	160.9	116.7	38
EPS (not annualized) (₹/share)	3.90	2.63		6.25	4.5	

- Significant improvement in the performance during the period under review mainly attributable to Sugar Business healthy contribution, increased sales volume and low finance cost.
- While there were no Co-generation operations during the quarter, the operations of Distillery were affected due to closure for over a month in H1 FY 18. The distillery has since then resumed its operations.
- Gears business performed well during the quarter resulting in better order booking, turnover and profitability
- The performance of Water business has been muted. Provision has been made for additional losses in Water Business resulting from delayed projects and consequent cost overrun.
- The total debt of the Company as on Sep 30, 2017 is ₹ 486 crore, which is 72% lower than on 31.03.2017 and 55% lower than on Sep 30, 2016.
- The term loan as at Sep 30, 2017 is at ₹ 255.6 crore (including ₹ 62.9 crore loans with concessional interest/interest subvention) and the cash credit utilisation has substantially reduced to ₹ 230.4 crore. During the quarter, the Company repaid total debts amounting to ₹ 120.4 crore, including prepayment of ₹ 71.5 crore.

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Engineering & Industries Ltd, said:

"We are pleased to report strongest performance of the Company in a half year. The turnover and profitability of H1 FY 18 increased by 46% and 39% respectively as compared to the corresponding period of previous year. The main reason for this growth is the higher sales volume and healthy contribution margin. The Company held about 3.35 lakh tonnes of sugar at the beginning of Q2 and sold 2.56 lakh tonnes during the quarter, resulting in a closing inventory of 0.79 lakh tonnes."

With the estimates of production in the Sugar Season 2017-18 at the level of consumption, the demand supply appears favorable for the sugar prices. While there has been an increase of ₹ 100/MT in SAP for the SS 2017-18, the industry looks forward to long term resolution of cane pricing policy in the best interest of all the stakeholders. There are adequate stocks in the country and it is hoped that any import decision need to be carefully evaluated as these have the potential of vitiating the delicate balance of demand and supply, which will not be in the best interest of sugar mills and farmers. The sugar cane crushing in six out of our seven units have already started and we expect much higher cane crush with consistent recoveries for the current season. All these positives will auger well for a strong performance in the coming quarters.

Gears business, during the quarter has performed better in terms of turnover and the order booking trends are satisfactory. Our foray into new products is expected to result in better performance in the coming quarters. In the Water business, the order inflow is still lumpy with order finalization getting delayed. Similarly, slow progress on certain projects and delay in completion has resulted in cost escalations, which have adversely impacted the results. We look forward to stable pipeline of orders and normal execution of projects for the business to perform better. The total outstanding order book as on Sep 30, 2017 stood at ₹ 766 crore. We expect more traction in the orders for our Water business as activities towards finalisation has gained momentum.

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Attached: Details to the Announcement and Results Table

About Triveni Engineering & Industries Limited

Triveni Engineering & Industries Limited is a focused, growing corporation having core competencies in the areas of sugar and engineering. The Company is one amongst the largest integrated sugar manufacturers in India and the market leader in its engineering businesses comprising high speed gears, gearboxes, and water treatment solutions. Triveni currently has seven sugar mills in operation at Khatauli, Deoband, Sabitgarh, (all in western Uttar Pradesh), Chandanpur, Rani Nangal and Milak Narayanpur (all in central Uttar Pradesh) and Ramkola (eastern Uttar Pradesh). While the Company's Gears manufacturing facility is located at Mysore, the Water & Wastewater treatment business is located at Noida. The Company currently operates three grid connected co-generation plants and three incidental co-generation plants located across five sugar units and one of the largest single stream molasses based distillery in India, located at Muzaffarnagar.

The Company produces premium quality multi-grade plantation and refined sugar. All of the Sugar units are FSSC-2000:2010 certified. The sugar is supplied not only to household consumers but also to bulk consumers. The Company has supply chain relationship with leading multinational beverage, food & FMCG companies and pharmaceutical companies. It also has a strong presence in branded sugar market through its brand "Shagun". The distillery has a flexible manufacturing process allowing it to produce Ethanol, Extra Neutral Alcohol (ENA), Rectified Spirit (RS) and Special Denatured Spirit (SDS) all of which are renowned for their high quality. Its co-generation plants in Deoband and Khatauli (Phase I) are registered as Clean Development Mechanism (CDM) projects with UNFCCC. The Company's Khatauli, Deoband, Sabitgarh, Chandanpur & Milak Narayanpur units are also registered as Renewable Energy Certificate (REC) project under CERC.

The Company delivers robust and reliable Gears solutions which cover a range of applications and industries to meet the ever-changing operating conditions and customers' requirements. The major product portfolio includes steam turbines, gas turbines, and compressor gearboxes under the High Power High Speed segment. In the Low Speed segment, the Company focuses on the gearboxes used in applications such as reciprocating pumps and compressors, hydel turbines, mill and extruder drives for metal, sugar, rubber and plastic industries, marine applications, etc. All the products are designed, manufactured and commissioned in accordance with international quality norms such as DIN/AGMA/API/ISO standards. Its robust and reliable products are backed by 360 degree service solutions which minimise the downtime for its customers. The Company provides health monitoring services for all types of critical gearboxes, high speed and low speed, as well as maintains an inventory of dimension ready sites for immediate solution.

The Company is also one of the leading solutions providers for water treatment, wastewater treatment and the recycle of water. Advanced Solutions offered for total water management include turnkey / EPC, customer care, operations and maintenance, life cycle models such as Design, Build Own & Operate (DBOO), Design, Build Own Operate and Transfer (DBOOT), BOOT, equipment supply for unit processes like screening, grit separation, clarification and sludge handling. The Customer Care Division offers value added services for operation management and performance optimisation. The quality service offerings are tailored to customers' requirements, which in many cases form an integral part of the main contract - operations and maintenance, annual maintenance contracts, product & process audit, health check-up and overhauling, pilot experiments, refreshment, upgradation and automation of existing plants, spares and service consumables and chemicals and on-site training and assistance.

The turbine business of the Company, located at Bengaluru has been demerged through a scheme of arrangement into Triveni Turbine Limited (TTL) from the appointed date on 1st October 2010, and the same has become effective w.e.f. 21st April, 2011. Triveni Engineering & Industries Limited holds 21.82% equity capital of Triveni Turbine Limited.

For further information on the Company, its products and services please visit www.trivenigroup.com

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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.