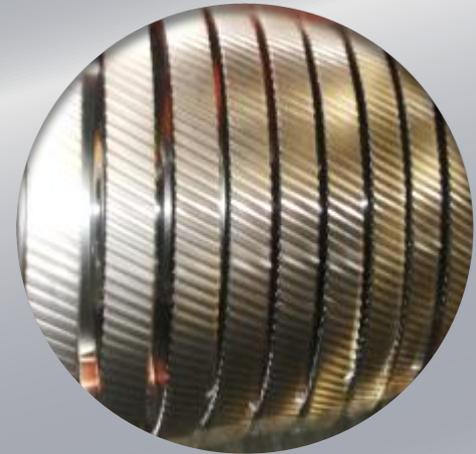
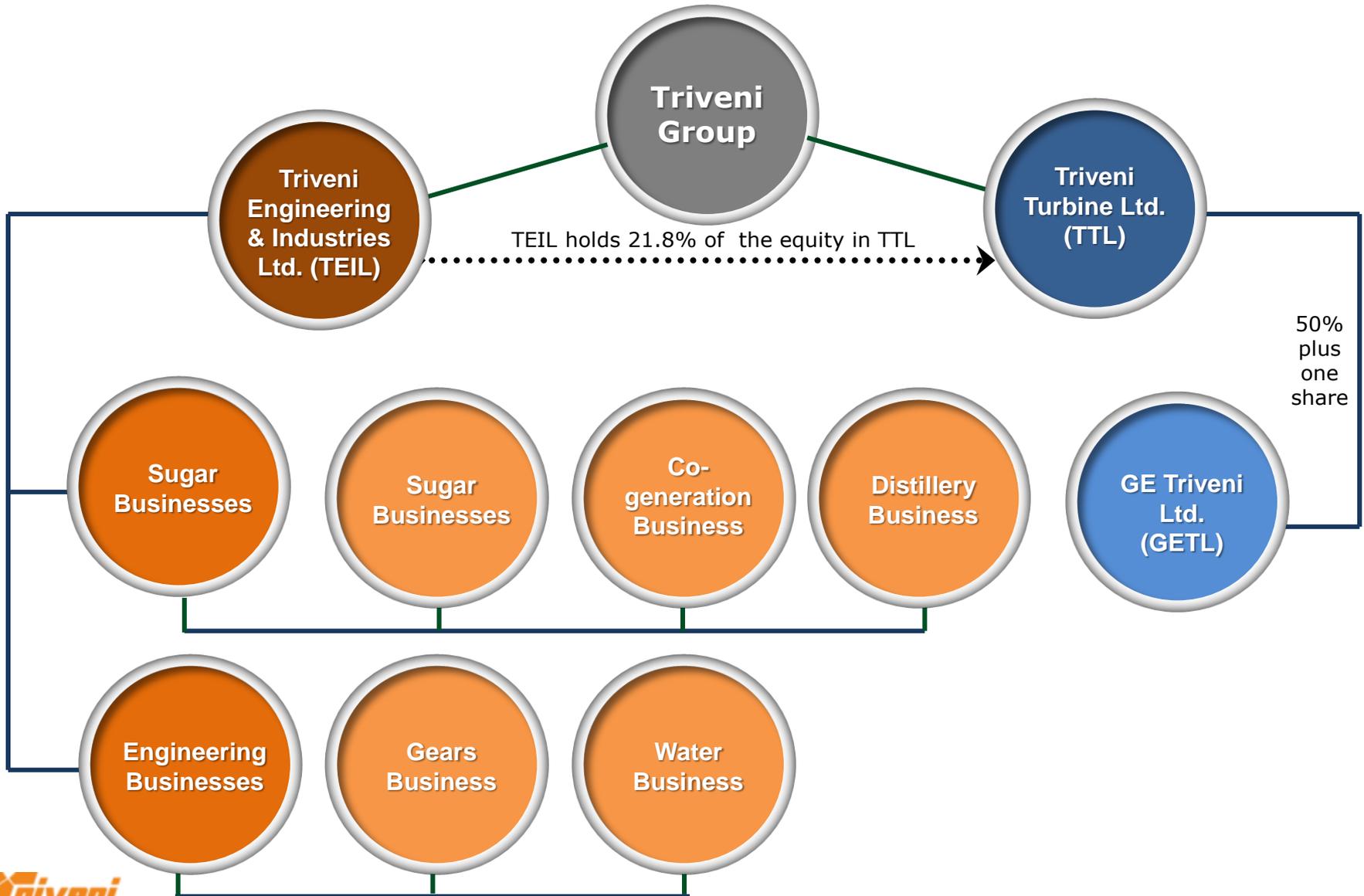


CORPORATE PRESENTATION



Triveni Group Organisation Structure



Triveni Group Fact Sheet

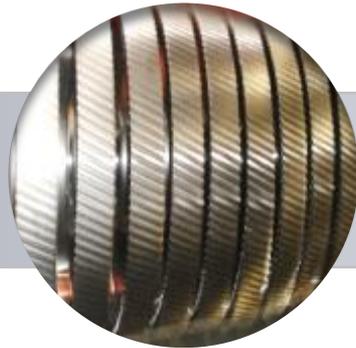
Two Independent Listed Companies with pan India presence – Triveni Engineering & Industries Ltd. and Triveni Turbine Ltd.

Listed in both National Stock Exchange & Bombay Stock Exchange

Promoter driven, professionally managed companies with eminent and independent Board of Directors

Triveni Engineering is one of the largest integrated sugar manufacturers in India and market leader in its engineering businesses comprising high speed gears, gearboxes, and water & waste water treatment solutions

Triveni Turbine Ltd. is the market leader in the steam turbines upto 30 MW size.



Engineering Businesses

Engineering Businesses

Gears

Market leader in High speed gears & gear boxes upto 70 MW capacity and speed of 70,000 rpm

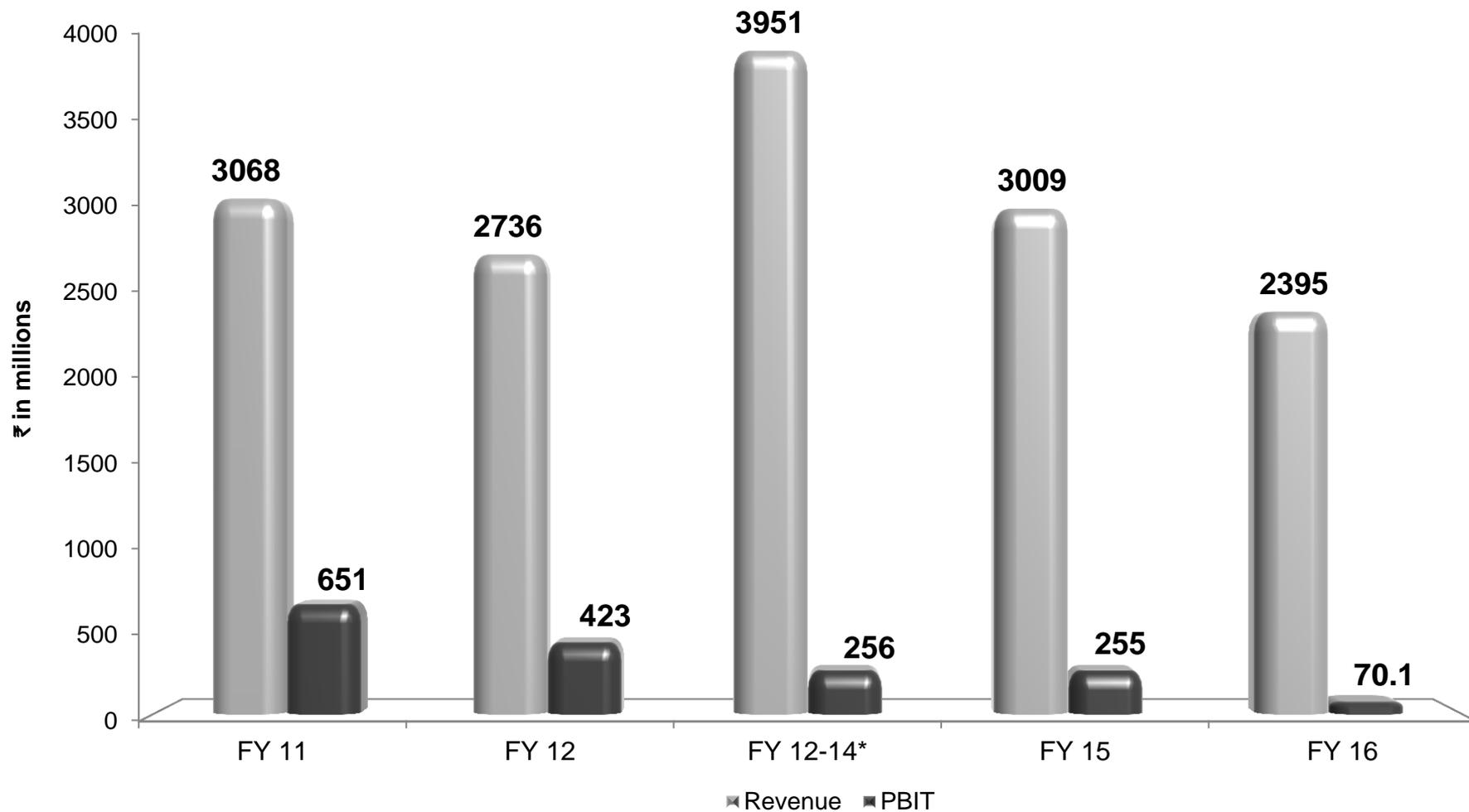


Water

A leading player in the high technology water & wastewater management business

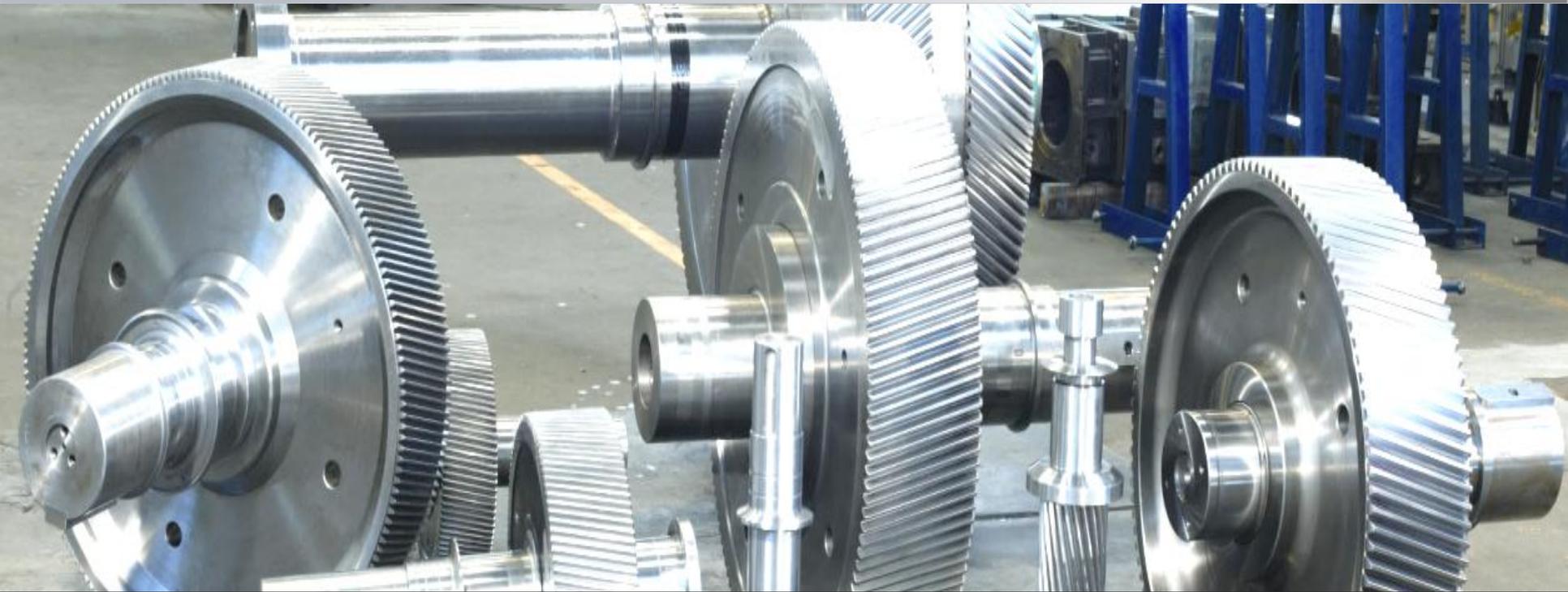


Engineering Businesses –Revenue Growth



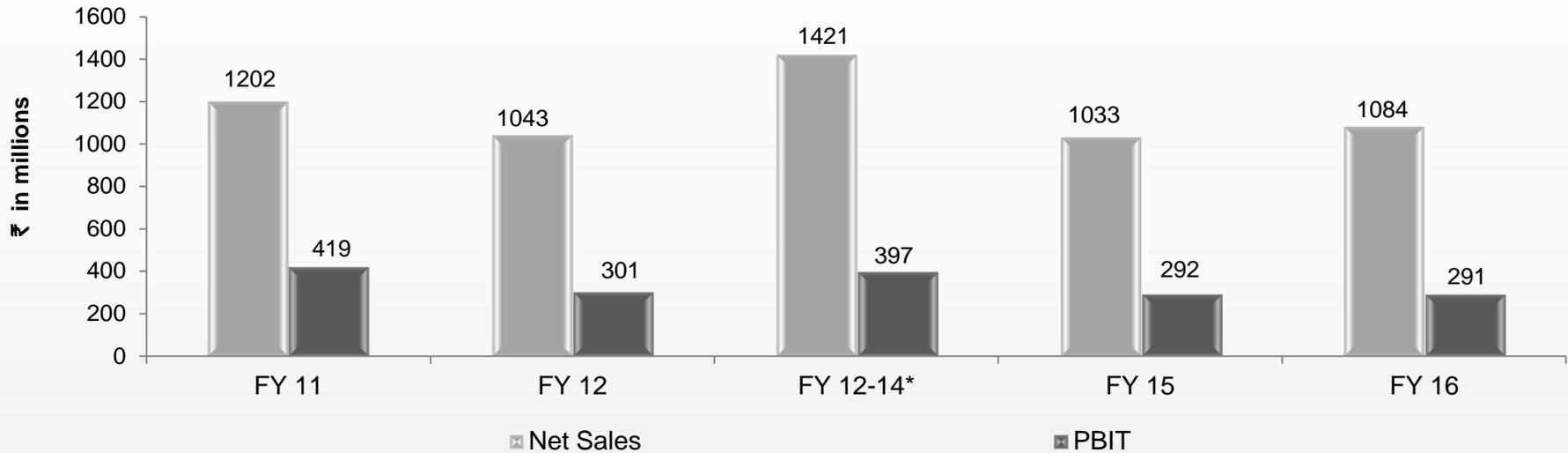
FY 12-14* - 18 months period from Oct 12 – Mar 14

Gears Business - Overview



- ❑ Design, manufacture and marketing of customised gears and gearboxes (both high speed and niche low speed gears)
- ❑ State-of-the-art design and manufacturing facility at Mysore conforming to international standards.
- ❑ Own developed technology for high speed gear boxes upto 7.5 MW and for hydel gearbox range upto 6 MW.
- ❑ Range above 7.5 MW-62 MW is manufactured using technology licensed from Lufkin, USA.

Gears Business – Financial Performance



FY 12-14 - 18 months period from Oct 12 – Mar 14*

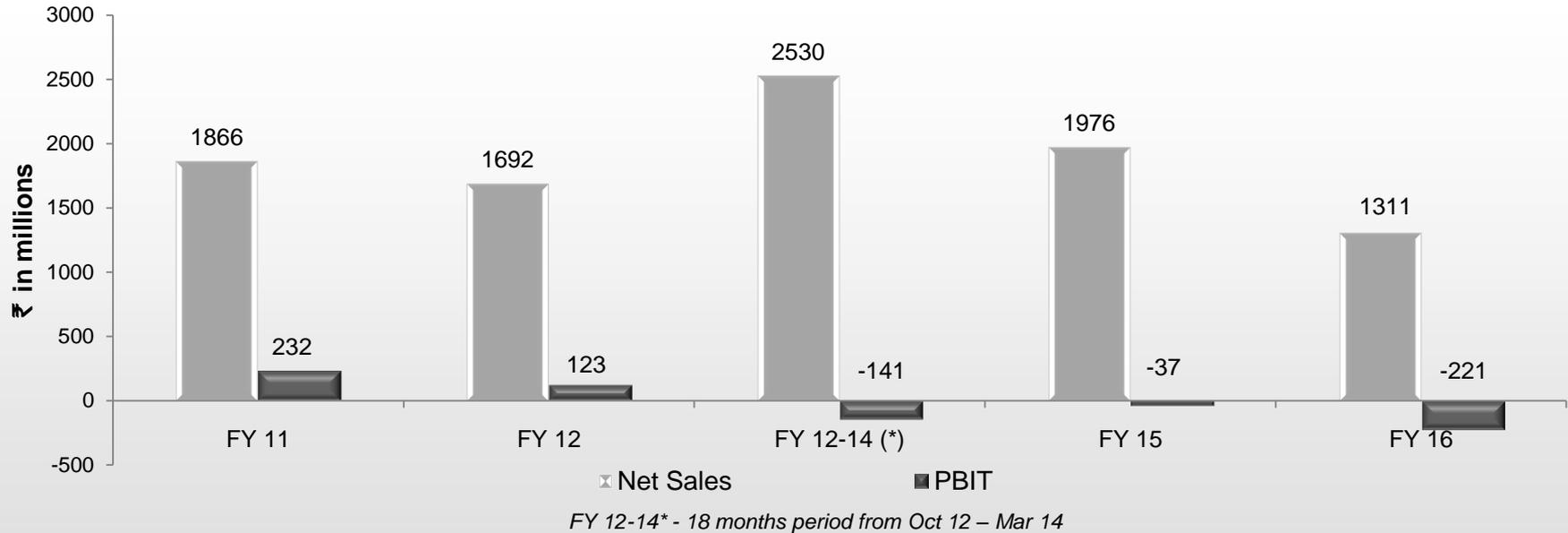
- ❑ Overall the market is still impacted by the slowdown in the capital goods segment.
- ❑ Austerity measures being observed by customers towards fresh investments and maintenance spend owing to sluggish business conditions have resulted into limited demand for new capital goods as well as replacement markets.
- ❑ The order in-take during Q1 FY 17 was ₹ 164 million.
- ❑ The Company is exploring new product & geographies to expand so as to improve its turnover and profitability.
- ❑ Once the capital goods industry is revived, the order intake should improve considerably as this business has a strong market leadership in the country

Water Business - Overview



- ❑ Technology association with world's leading technology providers for various products, process & solutions such as Ultra filtration (UF), Reverse Osmosis (RO), Moving Bed Bio Reactor (MBBR) etc.
- ❑ Over 2000 numbers of process equipments for water & waste water treatment applications, supplied and commissioned till date.
- ❑ During FY 12, the Company has made a long term strategic investment by acquiring 25.04% equity stake in Aqwise-Wise Water Technologies Limited, Israel, engaged in providing water treatment solutions using proprietary technology.

Water Business – Financial Performance



- The turnover during the quarter was 30% higher at ₹ 384 million due to higher order intake during Q1 FY 16.
- The profitability of the business will improve upon stable and consistent project execution during the year.
- The order intake during Q1 FY 17 was ₹ 373 million.
- The Company has participated in various tenders and it is expected that order booking will continue to be good for the business in the coming quarters, which will help the business to achieve turnover beyond its break-even point. The Company is also exploring export opportunities to expand its business thereby aim to improve its performance.



Sugar Businesses

Sugar Business

Sugar

One of the largest sugar producers in India with seven sugar manufacturing facilities



Co-generation

Three grid connected co-generation plants and three incidental co-generation plants located across five sugar units.



Distillery

One of the largest single stream molasses based distillery in the country located at Muzaffarnagar



Sugar Business – Industry Overview

- ❑ The country's sugar production for SS 2015-16 is estimated to be slightly over 25 million tonnes, which will be around 3 million tonnes lower than the previous year.
- ❑ The expected all India production in SS 2016-17 is estimated at over 23 million tonnes against consumption of 25.50 million tonnes. The opening inventory levels are adequate to meet the deficit.
- ❑ In view of rising sugar prices, the Central Government has revoked the mandatory export scheme and has announced a mechanism to grant cane production subsidy to the sugar mills which have undertaken the export obligation under the original scheme.
- ❑ The cane crushed in Centre-South Brazil till July 15, 2016 has been 16% higher and sugar production is 30% higher as compared to the same period of previous year. In Thailand, the sugar production for 2016/17 is estimated to be at similar levels of 2015-16 at around 9.7 million tonnes.

- ❑ As per the preliminary estimates for SS 2016-17, the total acreage under sugarcane in the country is estimated to be around 49.91 lakh hectares. Early estimates of sugarcane crop and sugar production in SS 2016-17 is given below in respect of the major sugar producing states:

State	Sugarcane Acreage (lakh hectares)		Sugar Production (million tonnes)	
	SS 2016-17 (E)	SS 2015-16	SS 2016-17 (E)	SS 2015-16 (P)
UP	23.35	23.02	7.54	6.82
Maharashtra	7.80	10.50	6.15	8.41
Karnataka	4.15	5.10	3.22	4.07
Tamil Nadu	2.65	2.50	1.56	1.39

- ❑ According to recent forecasts, the global sugar production deficit in 2016/17 is estimated at over 9 million tonnes. This combined with a shortfall of 12.5 million tonnes in 2015/16 may draw down the global sugar stockpiles accumulated during the past 4 years.
- ❑ Raw sugar prices reached at highest level for 44 months at 20.95 cents/lb (ICE No. 11) by the end of June 2016 then came down during July 2016 due to good harvest progress in Brazil.

Sugar Business – Industry Overview

(Figures in million tonnes)

	2010-11	2011-12	2012-13	2013-14	2014.-15 (P)	2015-16 (E)
Opening Stock as on 1st Oct.	4.9	5.8	6.6	9.3	7.5	9.1
Production during the Season	24.3	26.3	25.1	24.4	28.3	25.1
Imports	0	0	0.7	0.1	0.0	0.0
Total Availability	29.3	32.1	32.4	33.8	35.8	34.2
Off-take						
i) Internal Consumption	20.7	22.6	22.7	24.2	25.6	25.6
ii) Exports	2.6	2.9	0.3	2.1	1.1	1.5*
Total off-take	23.3	25.5	23.1	26.3	26.7	27.1
Closing Stock as on 30th Sept.	6.0	6.6	9.2	7.5	9.1	7.1
Stock as % of Off-take	25.8%	25.9%	39.8%	28.5%	34.0%	26.2%

- *Assuming exports of 80% of Minimum Indicative Export Quota targets set by GOI*
- Closing stock taken as a percent of off-take is one of the indicators of sugar price movement.
- Source – Industry Data

Sugar Business - Overview



- ❑ Major facilities located in cane rich areas of Western Uttar Pradesh with more than 80% cane intensity – fertile and irrigated land
- ❑ Sugar cane catchment area for all sugar units under canal irrigation – both in Western & Central Uttar Pradesh - Lower dependency on monsoon
- ❑ Closer to country's major sugar consuming markets - better realizations & lower transportation cost. Long term relationship with ~ 250,000 farmers
- ❑ Extensive sugar cane development programme – to develop new areas under cane cultivation in our new locations; improving yields of cane across the units.

Sugar Business – Financial Performance

- Sugar Cane price for the Season 2015-16 has been considered at ₹ 280/quintal (normal variety delivered at gate) along with remission of purchase tax and society commission as against like-to-like cane price of ₹ 251.40/quintal in the previous season.
- The sugar inventory as on June 30, 2016 was 28.78 lac quintals valued at ₹ 2915/quintal.
- Having fully met the obligations under the mandatory export scheme, the Company is eligible to receive cane production subsidy of ₹ 4.50/quintal.
- The improved performance in the Q1 FY 17 is due to improved sugar prices.
- Net sales in Q1 FY 17 was ₹ 5.14 billion and PBIT was ₹ 689 million.

	FY 11	FY 12	FY 12-14 (*)	FY 15	FY 16
Net Sales (₹ in millions)	13434	14821	24930	16284	15510
PBIT (₹ in millions)	74	29	(1919)	(1659)	(312)
Sugar Manufactured (000 t)	420	465	937	491	488

FY 12-14* - 18 months period from Oct 12 – Mar 14

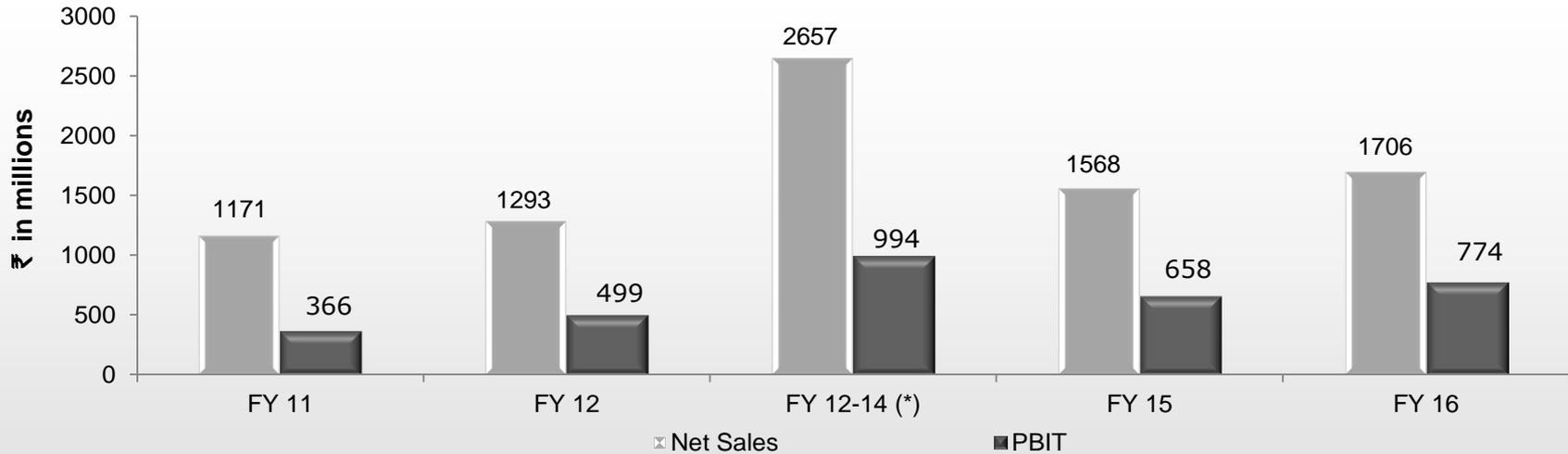
Co-generation Business - Overview



□ Triveni presently operates grid connected three co-generation plants and three incidental co-generation plants located across five sugar units which facilitate export of surplus power to Uttar Pradesh Power Corporation Limited (UPPCL).

□ Deoband and Khatauli co-generation plants of the Company are registered as Clean Development Mechanism (CDM) projects with United Nations Framework Convention on Climate Change (UNFCCC) and have been registered with National Load Dispatch Centre (NLDC) as REC projects.

Co-generation Business – Financial Performance



FY 12-14 - 18 months period from Oct 12 – Mar 14*

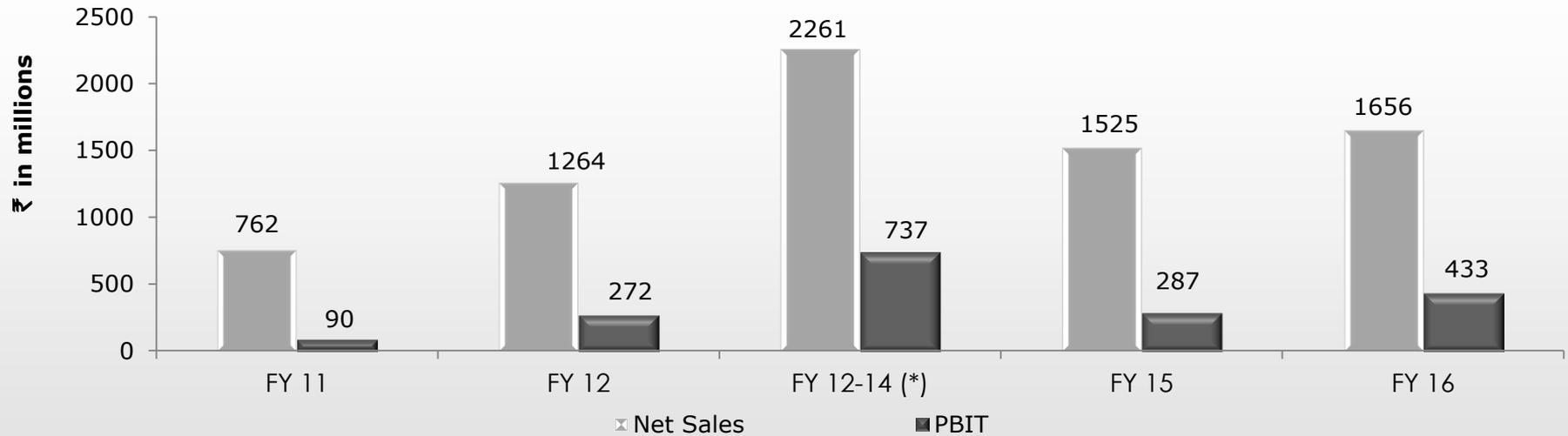
- There were minimal operations during the quarter. The co-generation plants of both Khatauli and Deoband operated only for about 15 days limiting revenue and PBIT for the current quarter, as compared to corresponding quarter of previous year.
- Income of ₹ 12 million has been realised during the current quarter from the sale of Renewable Energy Certificates (RECs) in respect of Khatauli and Deoband units.

Distillery Business - Overview



- ❑ One of the largest single stream molasses based distillery in the country located at Muzaffarnagar.
- ❑ Strategically located in close proximity to two of its largest sugar units viz. Khatauli and Deoband, the distillery procures consistent supply of captive raw material.
- ❑ The distillery has a flexible manufacturing process allowing it to produce Extra Neutral Alcohol (ENA), Rectified Spirit (RS), Special Denatured Spirit (SDS) & Ethanol which are renowned for their high quality.

Distillery Business – Financial Performance



FY 12-14 - 18 months period from Oct 12 – Mar 14*

- ❑ During the quarter under review, the distillery production was higher by 16% while sales volume was lower by 11%.
- ❑ Due to improved realization by 11%, the profitability has improved despite lower sales volume in Q1 FY 17 as compared to corresponding period of last year.
- ❑ The share of Ethanol sales in Q1 FY 17 is 75% of the total sales volume, as against 73% in Q1 FY 16.
- ❑ The Government's proposal for increasing the mandatory blending of ethanol with petrol to 10% is expected to help the Company to produce and supply more ethanol, which may lead to higher turnover and profitability of the distillery going forward.

Scheme of Arrangement

The Company had proposed a Composite Scheme of Arrangement (Earlier Scheme) on July 28, 2015 to segregate the Sugar business and Engineering business and approvals for the Scheme from Stock Exchange/SEBI, shareholders and creditors were also obtained. However, with the improvement in sugar scenario, the Board of Directors felt that the Earlier Scheme may not realize the perceived benefits and more efficient structures may be possible to fulfil the objectives of the Company.

Accordingly, the Board of Directors of the Company at their meeting held on March 22, 2016 approved withdrawal of the Earlier Scheme and proposed a New Scheme in its place. As per the New Scheme approved by the Board, the sugar business (all seven sugar units) along with co-generation and distillery will be demerged into a wholly owned subsidiary, Triveni Industries Limited (TIL).

Upon the Scheme becoming effective and in consideration of the transfer of Sugar Business through demerger, TIL will issue and allot to the shareholders of the Company one equity shares of Re 1/- each credited as fully paid up in TIL for every one equity shares of TEIL held by them in the equity shares of the Company. The equity shares of TIL will be listed at both BSE and NSE. The appointed date of the Scheme is April 01, 2016.

The Scheme is in the best interest of all concerned including the shareholders, creditors, employees and the general public. The separation of Sugar and Engineering Businesses will facilitate focused management orientation and the resultant structure will take advantage of significant global growth opportunities, provide flexibility for future fund raising and unlock and maximize the shareholders' value.

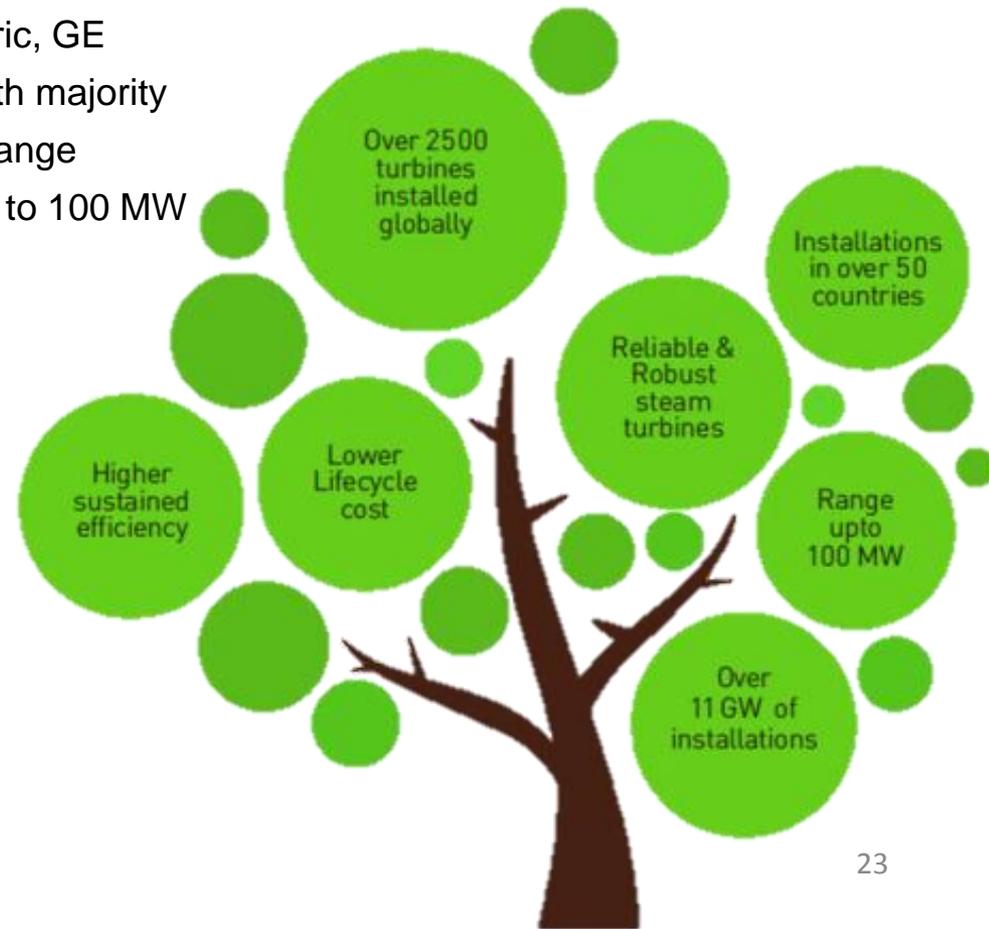
After having obtained NOC from the stock exchanges, the Company had filed applications in the Hon'ble Allahabad High Court. The court convened EGM for the approval of the scheme by stakeholders have been scheduled for Sep 3, 2016.



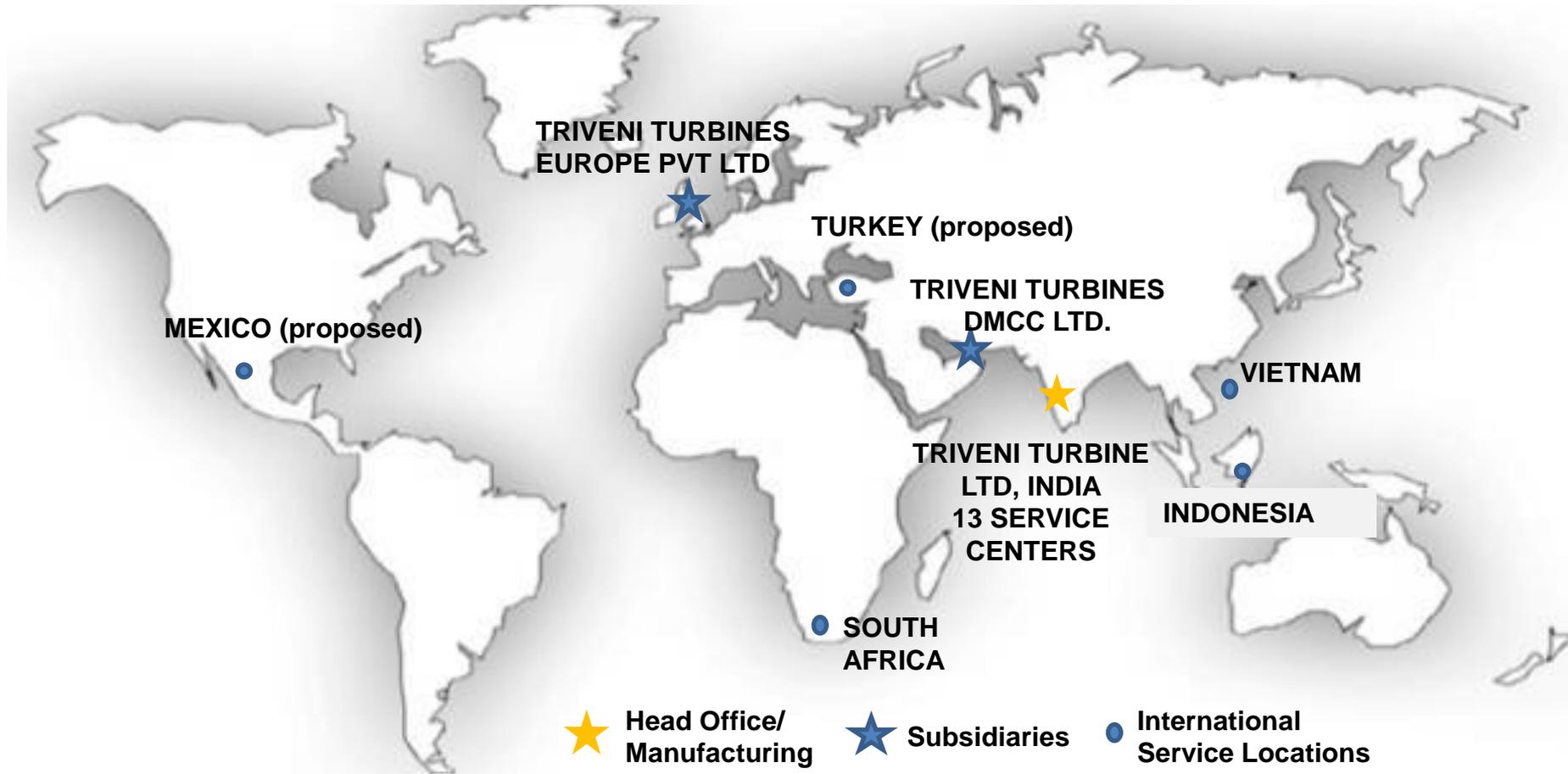
Triveni Turbine Ltd.

Triveni Turbine Ltd. (TTL) Factsheet

- ❑ One of the world's largest manufacturers of steam turbines up to 30 MW range for providing industrial & renewable power solutions
- ❑ Robust back-pressure and condensing steam turbines up to 100 MW that work across a wide range of pressure and flow applications
- ❑ Market leadership position in India, with around 60% market share for a decade
- ❑ Listed in NSE & BSE, two major stock exchanges in India
- ❑ Joint Venture with General Electric, GE Triveni Ltd, with majority stake for the range above 30 MW to 100 MW



Global Footprint



Installations in >50 Countries



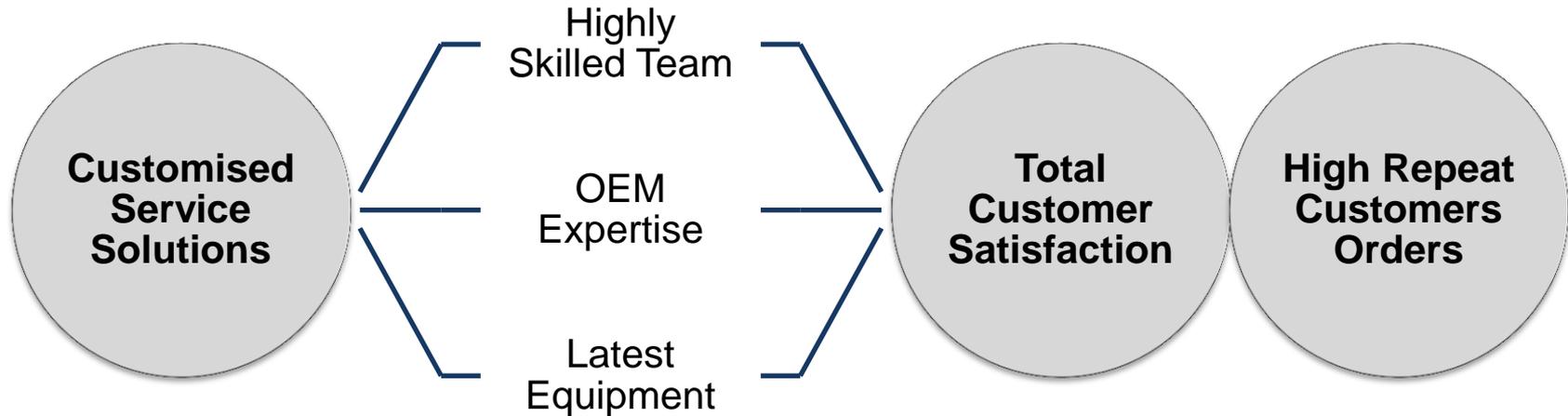
CAGR of 35% in Export sales in past 5 years

Focused on Value Creation

- ❑ State-of-the-art manufacturing facility equipped to provide manufacturing of critical components, assembly, testing and refurbishing services
- ❑ Latest design tools and software to deliver innovative solutions to our customers
- ❑ Continuous product development by deploying cutting edge technology and leveraging extensive knowledge base of domain experts
- ❑ Products meeting the most stringent international quality standards - API, ASME, AGMA, NEMA, IEC, CE/PED Mark among others
- ❑ Unique combination of the latest equipment, a highly skilled team and OEM expertise to provide a Comprehensive Range of Customised Service Solutions
- ❑ Deliveries to site comparable with manufacturers from Europe, Japan and Brazil



Comprehensive Service Solutions



Service Offerings:

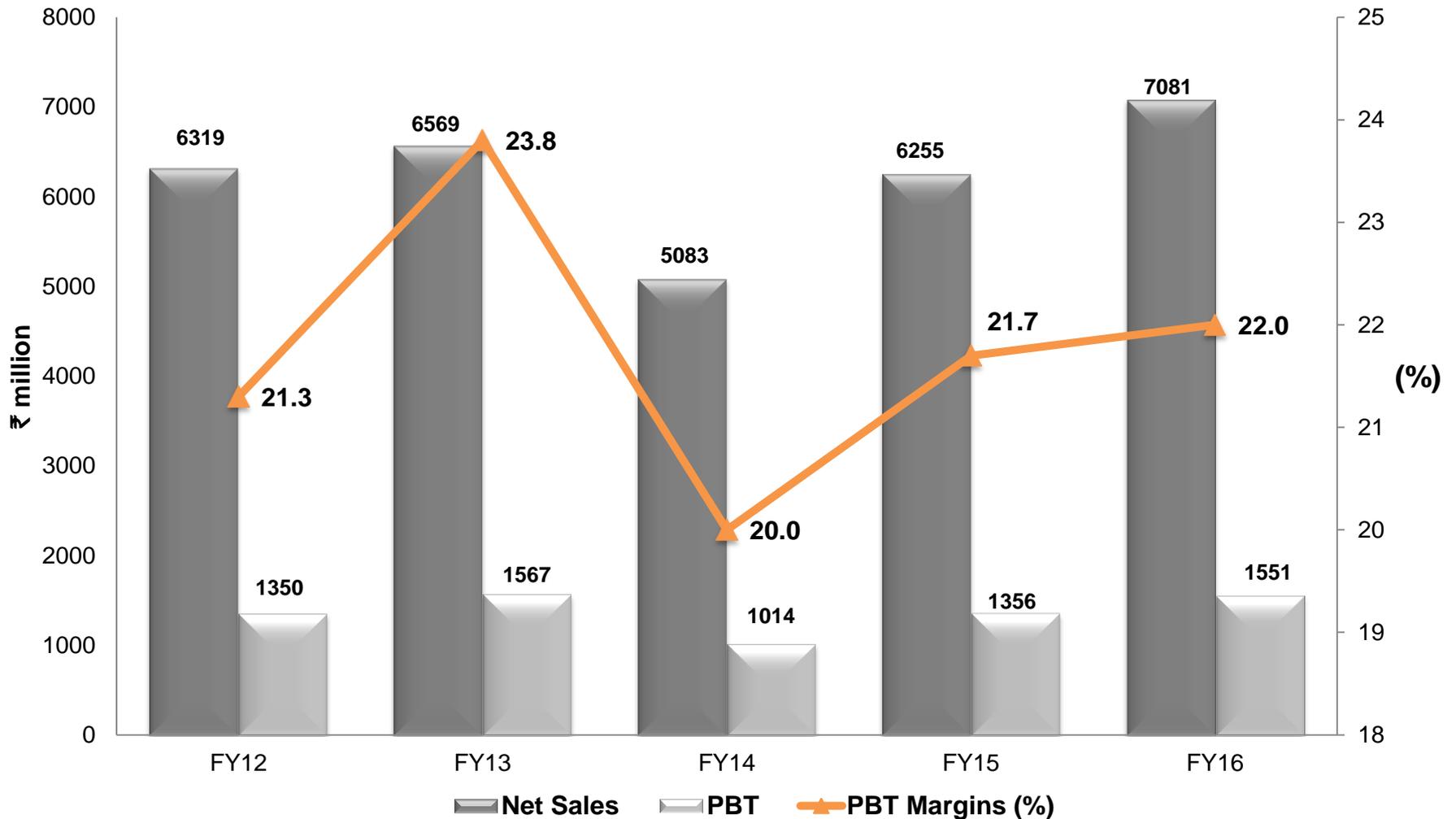
- ❑ Full speed vacuum balancing tunnel for balancing turbines, compressors/alternators
- ❑ Refurbishment solutions for higher MW turbines, upto 300 MW for all makes
- ❑ Customization & upgradation of old turbines for both industrial and utility segments
- ❑ Overhauling & Troubleshooting; quick response in the delivery of spares

Higher Sustained Efficiency

Continuous value engineering help us to deliver products designed to meet customers' requirements for economic installation and operation

- ❑ Strong design team supported by consultants and domain experts
- ❑ Association with globally acclaimed turbo-machinery design houses
- ❑ Innovative designs delivering maximum performance and higher efficiency
- ❑ Innovative product development concepts such as design to cost, QFD, FMEA techniques, DOE
- ❑ Deploy Latest computer aided design and engineering software for continuous product development
- ❑ The R & D advanced product program has commercialized over 50 models/ variants
- ❑ The Company won the prestigious National Intellectual Property Award 2016 for "Top Organisation in Design"
- ❑ TTL has filed 170 IP filings till June 2016.

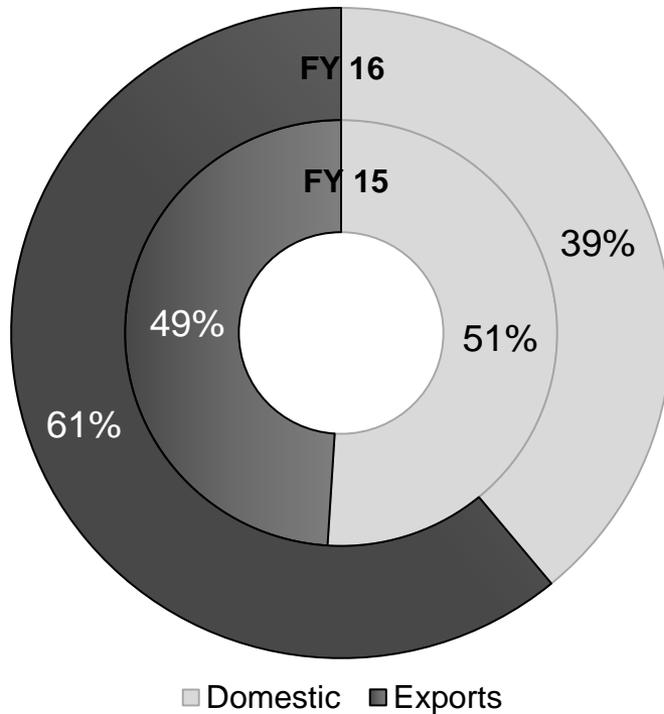
Financial Performance



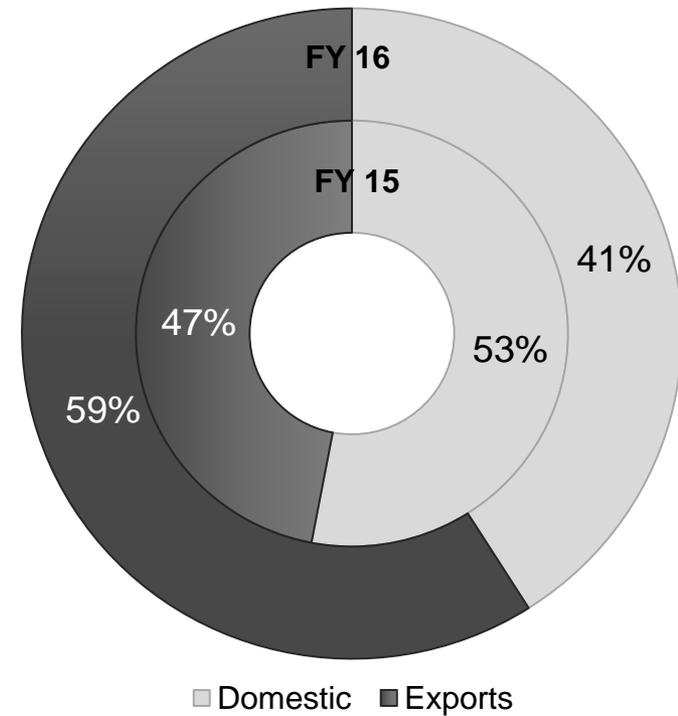
Focus on Exports

Exports business growing year-on-year

Order Booking Split



Closing Order Book Split



Q1 FY 17 Financial Performance

- Net Total Income from Operations higher by 30%
- Profit after tax (PAT) at ₹ 269 million, increase of 33%
- Product sales showed a growth of 21%
- The consolidated export turnover has gone up by 137%
- Exports contributed 59% of total sales and 52% of orders on hand
- Aftermarket revenues grew substantially by 60% and are now 28% of total sales
- The outstanding consolidated order book as on June 30, 2016 stood at ₹ 6.57 billion

Note: The consolidated result of the Company include the results of fully owned subsidiary, Triveni Turbines (Europe) Pvt. Limited (TTE) based in UK with a 100% step down subsidiary called Triveni Turbines DMCC TTD, located in Dubai. As per the Ind AS, the consolidated revenue does not include the sales of GETL, the JV with General Electric, while the share of TTL's profits in JV is added in the net profit. Details of order booking also do not include GETL.

Q1 FY 17 Financial Performance

(Figures in ₹ million)

	Q1 FY 17	Q1 FY 16	% change
Total Income	1617	1245	30%
EBITDA	384	297	29%
EBITDA Margin	23.7%	23.9%	
Depreciation & Amortisation	36	38	-5%
PBIT	348	259	34%
PBIT Margin	21.5%	20.8%	
Finance Cost	0	1	
PBT	348	258	35%
PBT Margin	21.5%	20.7%	
PAT	238	172	38%
PAT Margin	14.7%	13.8%	
Share of Profit of JV	31	31	0%
Consolidated PAT	269	203	33%
Consolidated PAT Margin	16.6%	16.3%	
EPS (not annualised) (₹/share)	0.81	0.61	

GE Triveni Ltd.

- Triveni Turbine Ltd. formed a 50:50 Joint Venture with GE on 15th April 2010. GE Triveni Ltd. (GETL) headquartered in Bengaluru, a subsidiary of TTL, will design, supply, sell and service advanced technology steam turbines in India in the range above 30-100 MW for power generation applications in India and globally
- GETL to get technology and on-going R&D support from GE and TTL and will use TTL's Bengaluru facility for turbine manufacturing
- GETL has recorded sales of ₹ 533 million with a PAT of ₹ 64 million
- GETL dispatched some large sized turbines and is estimated to have good sales in the coming quarters
- JV has many orders in the finalization stage and a couple of them have already been concluded in the first month of Q2 FY 17
- The pipeline is strong and the JV expects to conclude further orders in the coming quarters

Contact for Investor Relations

CN Narayanan

Triveni Engineering & Industries Ltd.

Tel. +91 120 430 8000 Fax : +91 120 431 1010

cnarayanan@trivenigroup.com

Gavin Desa/ Rabindra Basu

Citigate Dewe Rogerson

Tel: +91 22 66451237/1248

gavin@cdr-india.com / rabindra@cdr-india.com

DISCLAIMER :

Some of the statements in this presentation that are not historical facts are forward looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate.

These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

Further, this presentation may make references to reports and publications available in the public domain. Triveni Engineering & Industries Ltd. makes no representation as to their accuracy or that the company subscribes to those views / findings.