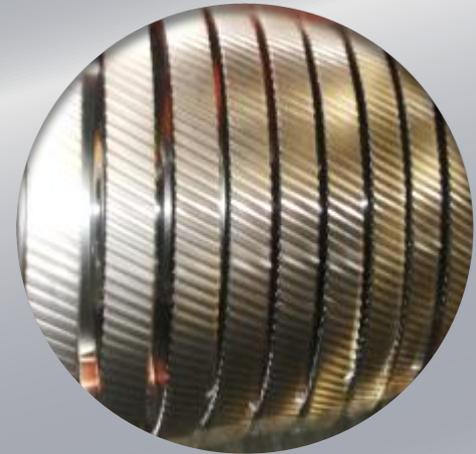
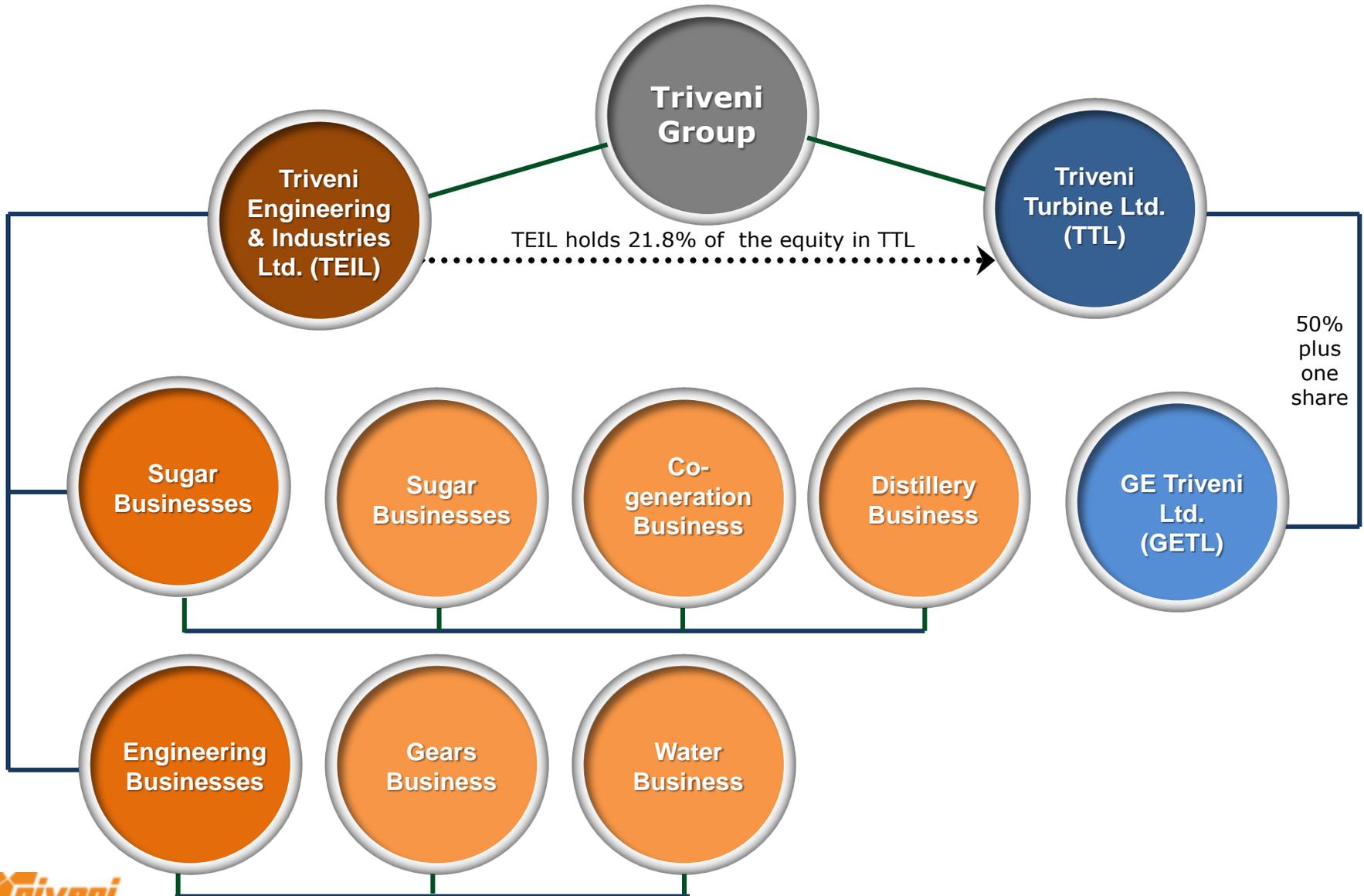


CORPORATE PRESENTATION



Triveni Group Organisation Structure



Triveni Group Fact Sheet

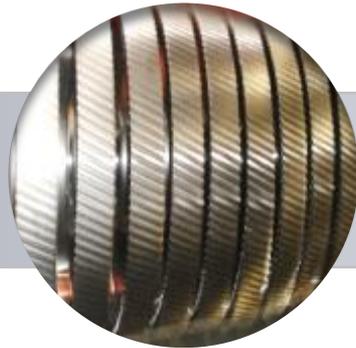
Two Independent Listed Companies with pan India presence – Triveni Engineering & Industries Ltd. and Triveni Turbine Ltd.

Listed in both National Stock Exchange & Bombay Stock Exchange

Promoter driven, professionally managed companies with eminent and independent Board of Directors

Triveni Engineering is one of the largest integrated sugar manufacturers in India and market leader in its engineering businesses comprising high speed gears, gearboxes, and water & waste water treatment solutions

Triveni Turbine Ltd. is the market leader in the steam turbines upto 30 MW size.



Engineering Businesses

Engineering Businesses

Gears

Market leader in High speed gears & gear boxes upto 70 MW capacity and speed of 70,000 rpm

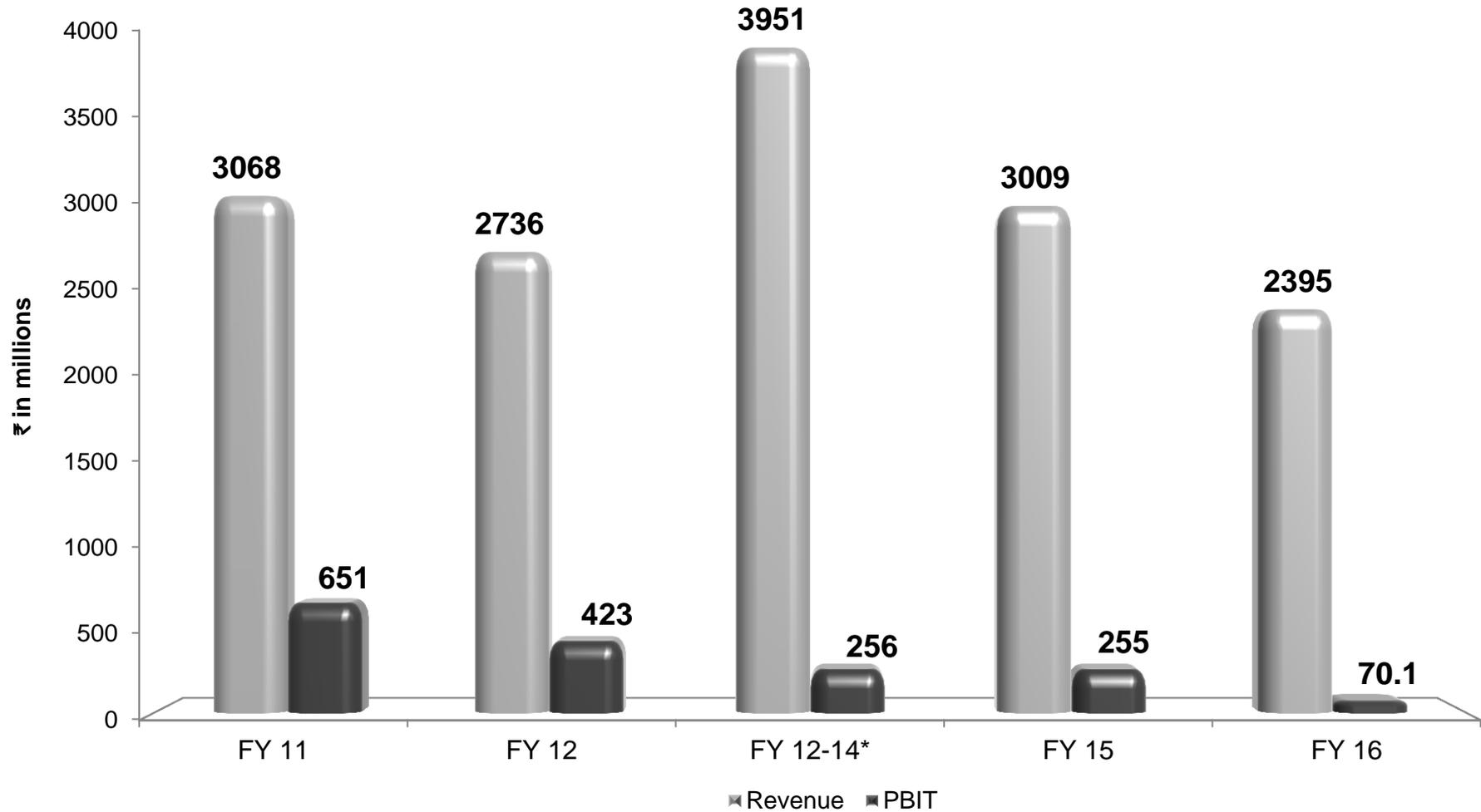


Water

A leading player in the high technology water & wastewater management business

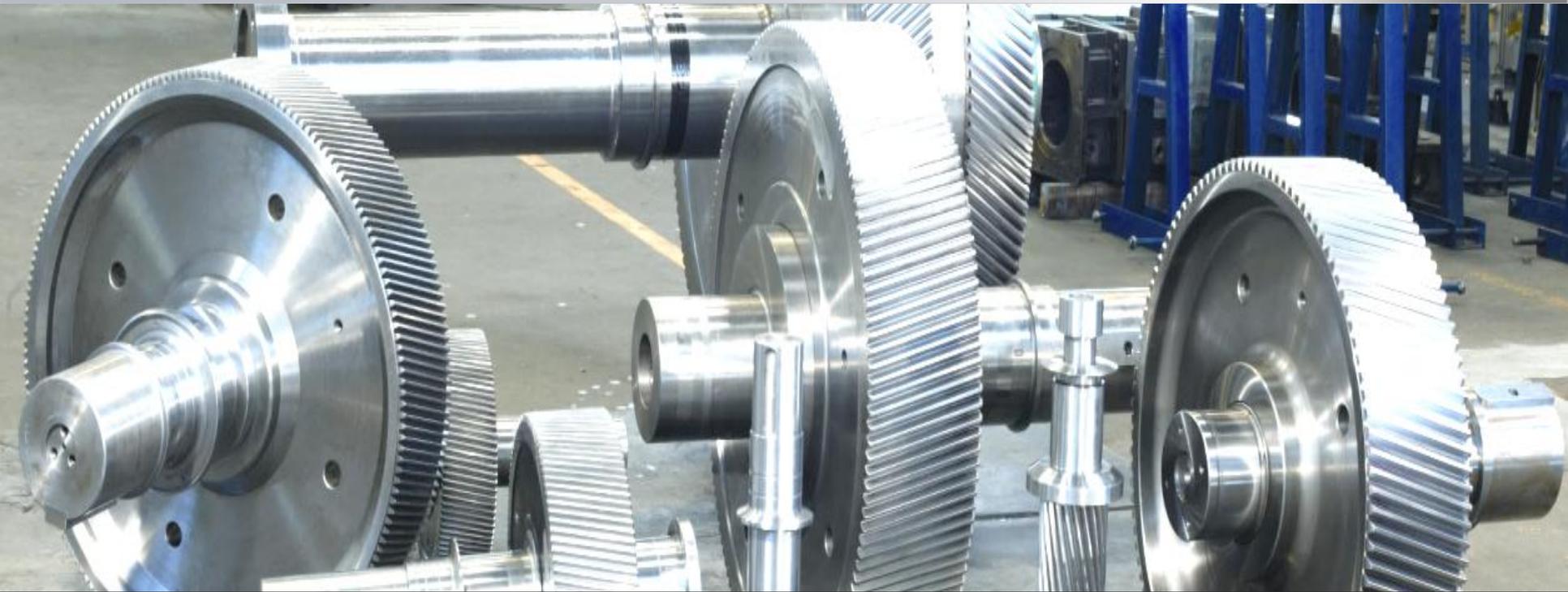


Engineering Businesses –Revenue Growth



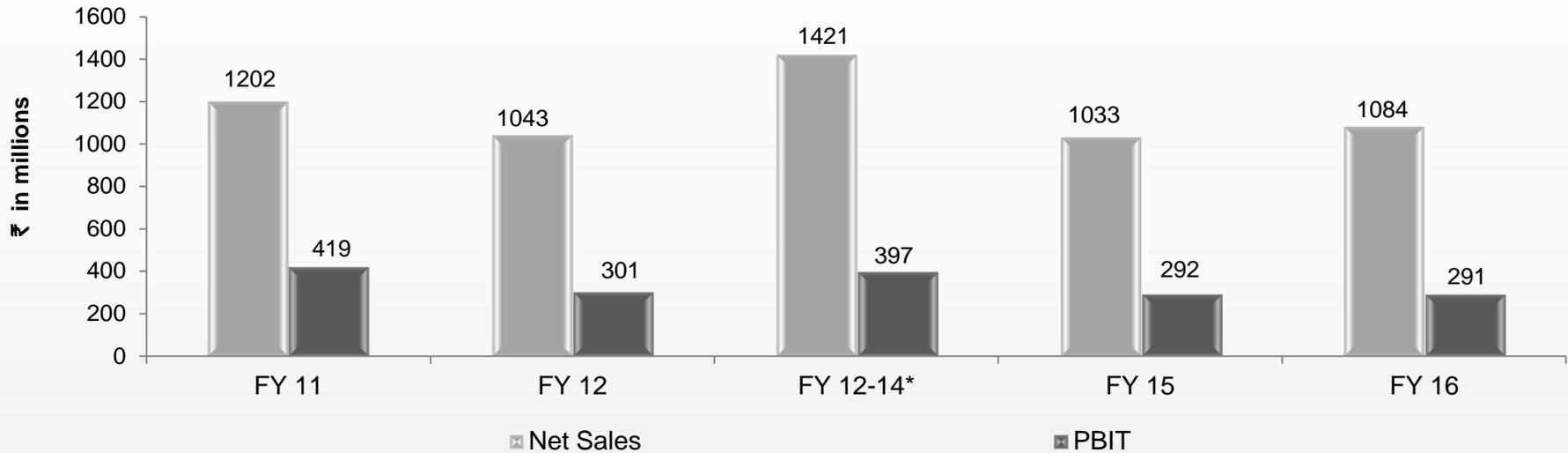
FY 12-14 - 18 months period from Oct 12 – Mar 14*

Gears Business - Overview



- ❑ Design, manufacture and marketing of customised gears and gearboxes (both high speed and niche low speed gears)
- ❑ State-of-the-art design and manufacturing facility at Mysore conforming to international standards.
- ❑ Own developed technology for high speed gear boxes upto 7.5 MW and for hydel gearbox range upto 6 MW.
- ❑ Range above 7.5 MW-62 MW is manufactured using technology licensed from Lufkin, USA.

Gears Business – Financial Performance



FY 12-14 - 18 months period from Oct 12 – Mar 14*

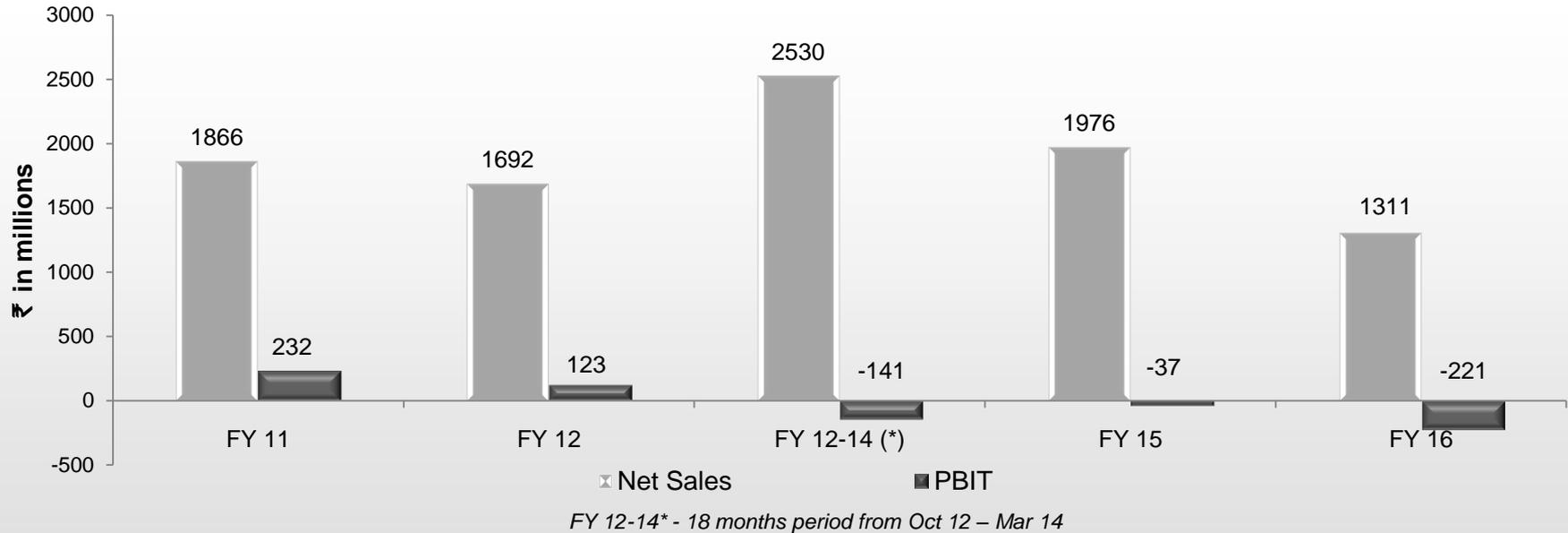
- The turnover for FY 16 has been marginally higher due to higher turnover in Q4 FY 16.
- During the year, there has been an increase in offtake by OEMs by about 30% while there was a decline of 29% in aftermarket and refurbishment business.
- Decline in global oil price resulted in lower capex in that segment, which also led to lower than expected order inflow from GE Lufkin.
- The order in-take of ₹ 1160 million for FY 16 has been higher by 6% in comparison to the corresponding period of last year.

Water Business - Overview



- ❑ Technology association with world's leading technology providers for various products, process & solutions such as Ultra filtration (UF), Reverse Osmosis (RO), Moving Bed Bio Reactor (MBBR) etc.
- ❑ Over 2000 numbers of process equipments for water & waste water treatment applications, supplied and commissioned till date.
- ❑ During FY 12, the Company has made a long term strategic investment by acquiring 25.04% equity stake in Aqwise-Wise Water Technologies Limited, Israel, engaged in providing water treatment solutions using proprietary technology.

Water Business – Financial Performance



- The turnover during the year suffered due to significantly lower order intake in the previous year. Delayed completion of some projects due to financial constraints with our customers and under absorption of overheads due to lower turnover led to losses.
- The position of order intake has improved in FY 16 - WBG has received orders for ₹ 3.64 billion which include O&M portion of ₹ 774 million
- The Company has participated in various tenders and it is expected that order booking will continue to be robust in the next year, which will help the business to achieve turnover beyond its break-even point. The Company is also exploring export opportunities to expand its business thereby aim to improve its performance.



Sugar Businesses

Sugar Business

Sugar

One of the largest sugar producers in India with seven sugar manufacturing facilities



Co-generation

Three grid connected co-generation plants and three incidental co-generation plants located across five sugar units.



Distillery

One of the largest single stream molasses based distillery in the country located at Muzaffarnagar



Sugar Business – Industry Overview

- ❑ As per industry estimates, the country's sugar production for SS 2015-16 is estimated to be slightly over 25 million tonnes, which is going to be lower than the previous year by approximately 3 million tonnes.
- ❑ It is estimated that around 7 million tonnes of carry over sugar stock will be available for the next sugar season
- ❑ Upto Apr 30, 2016, all India sugar production has been lower by 11% at 24.6 million tonnes in comparison to 27.6 million tonnes produced in corresponding period of last year – UP: 6.8 million tonnes, Maharashtra: 8.38 million tonnes, Karnataka: 4.04 million tonnes
- ❑ The Central Government has notified stock limit of 500 tonnes which has somewhat halted the sugar price increase.
- ❑ Under MIEQ, Sugar mills have exported about 1.35 million tonnes of sugar till Mar 31, 2016 and total exports estimated to be 1.5 million tonnes upto Sept 2016.
- ❑ The Central Government is actively pursuing increasing the demand for fuel ethanol to target for 10% blending with petrol.
- ❑ Various industry estimates indicate a global sugar production deficit of around 6-7 million tonnes in 2015-16 owing to lower sugar production in Northeast Brazil, Thailand and India.
- ❑ It is estimated that 2016-17 will also be a global sugar production deficit year however Brazil's centre-south region is expected to have bumper cane production in 2016-17.
- ❑ Global sugar price is expected to remain strong due to drought and above normal rains in major sugar producing regions as well as increase in Brazil's ethanol production.

Sugar Business – Industry Overview

(Figures in million tonnes)

	2010-11	2011-12	2012-13	2013-14	2014.-15 (P)	2015-16 (E)
Opening Stock as on 1 st Oct.	4.9	5.8	6.6	9.3	7.5	9.1
Production during the Season	24.3	26.3	25.1	24.4	28.3	25.1
Imports	0	0	0.7	0.1	0.0	0.0
Total Availability	29.3	32.1	32.4	33.8	35.8	34.2
Off-take						
I) Internal Consumption	20.7	22.6	22.7	24.2	25.6	25.6
ii) Exports	2.6	2.9	0.3	2.1	1.1	1.5*
Total off-take	23.3	25.5	23.1	26.3	26.7	27.1
Closing Stock as on 30 th Sept.	6.0	6.6	9.2	7.5	9.1	7.1
Stock as % of Off-take	25.8%	25.9%	39.8%	28.5%	34.0%	26.2%

- *Assuming exports of 80% of Minimum Indicative Export Quota targets set by GOI*
- Closing stock taken as a percent of off-take is one of the indicators of sugar price movement.
- Source – Industry Data

Sugar Business - Overview



- ❑ Major facilities located in cane rich areas of Western Uttar Pradesh with more than 80% cane intensity – fertile and irrigated land
- ❑ Sugar cane catchment area for all sugar units under canal irrigation – both in Western & Central Uttar Pradesh - Lower dependency on monsoon
- ❑ Closer to country's major sugar consuming markets - better realizations & lower transportation cost. Long term relationship with ~ 250,000 farmers
- ❑ Extensive sugar cane development programme – to develop new areas under cane cultivation in our new locations; improving yields of cane across the units.

Sugar Business – Financial Performance

- Even though the sugarcane crush was lower by 12%, on account of improved recoveries by 1.23 %, the overall sugar production was broadly the same in comparison to 2014-15 sugar season.
- Sugar Cane price for the Season 2015-16 has been considered at ₹ 280 per quintal (normal variety delivered at gate) along with remission of purchase tax and society commission.
- Further, pending announcement of details with respect to determination of applicable subsidy, no subsidy has been considered.
- The current sugar prices are over ₹ 33500/tonne for plantation white sugar and ~ ₹ 34000/tonne for refined sugar. Triveni produces over 40% of its total sugar production as refined sugar.
- Export of power from Incidental co-generation units at Chandanpur, Milak Narayanpur and Sabitgarh resulted in a revenue of ₹ 110 million for the quarter ended Mar 2016 and ₹ 150 million for FY 16.
- The sugar inventory as on Mar 31, 2016 was 41.44 lac quintals valued at ₹ 2925/quintal.

	FY 11	FY 12	FY 12-14 (*)	FY 15	FY 16
Net Sales (₹ in millions)	13434	14821	24930	16284	15510
PBIT (₹ in millions)	74	29	(1919)	(1659)	(312)
Sugar Manufactured (000 t)	420	465	937	491	488

FY 12-14 - 18 months period from Oct 12 – Mar 14*

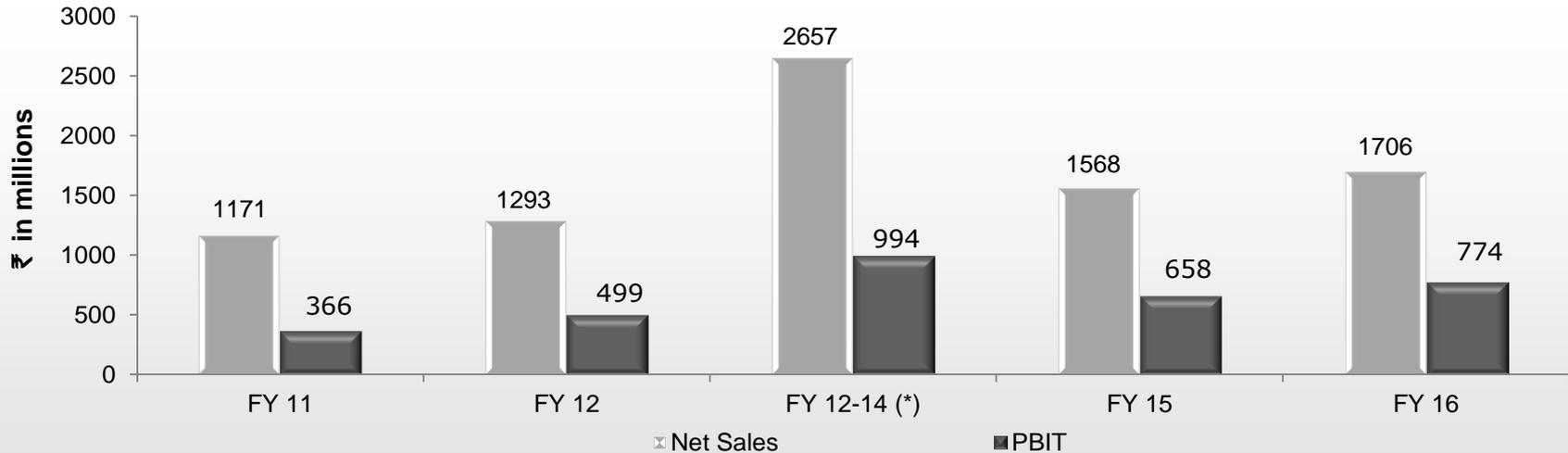
Co-generation Business - Overview



□ Triveni presently operates grid connected three co-generation plants and three incidental co-generation plants located across five sugar units which facilitate export of surplus power to Uttar Pradesh Power Corporation Limited (UPPCL).

□ Deoband and Khatauli co-generation plants of the Company are registered as Clean Development Mechanism (CDM) projects with United Nations Framework Convention on Climate Change (UNFCCC) and have been registered with National Load Dispatch Centre (NLDC) as REC projects.

Co-generation Business – Financial Performance



FY 12-14 - 18 months period from Oct 12 – Mar 14*

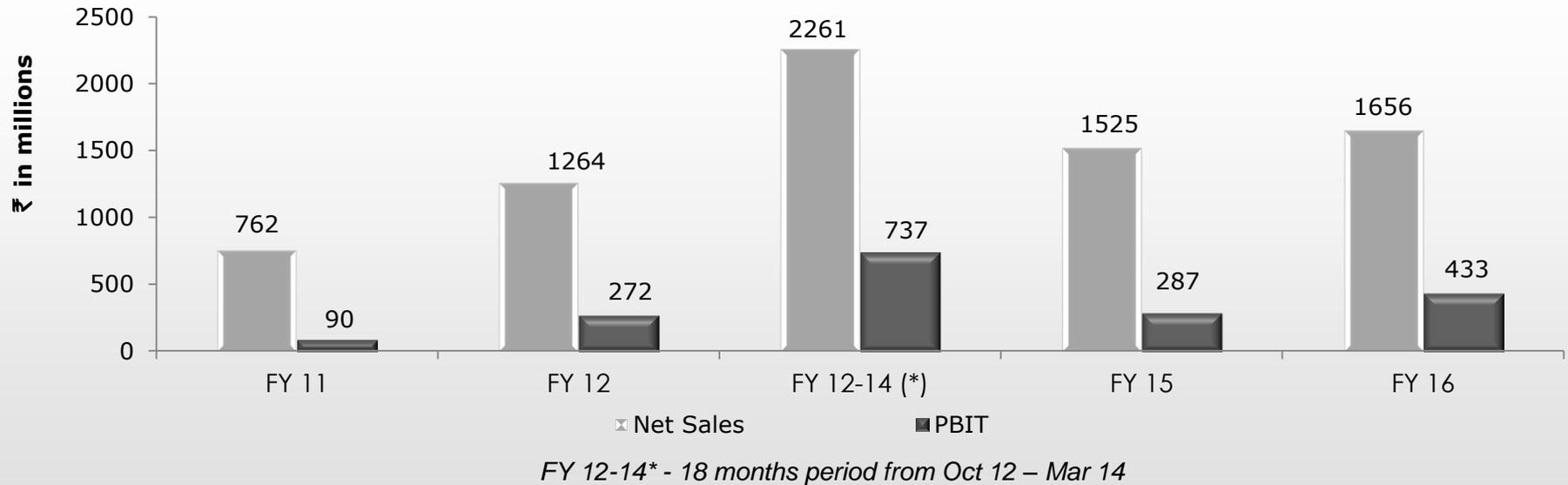
- ❑ In spite of lower sugarcane crush, the total power generation was higher by 5% due to efficient operations.
- ❑ Income of ₹ 67 million has been realised during the year from the sale of Renewable Energy Certificates (RECs) in respect of Khatauli and Deoband units.
- ❑ On March 28, 2016, CERC has notified the 4th Amendment in REC Regulations, 2010 and as per these amendments, the captive projects/ projects having self-consumption will not be eligible for RECs to the extent of self-consumption if
 - a) Such plants were commissioned before 29th September 2010 or after 31st March 2016, or
 - b) Is not registered under REC mechanism on or before 30th June 2016.
- ❑ The matter has been taken up through the industry association with CERC.

Distillery Business - Overview



- ❑ One of the largest single stream molasses based distillery in the country located at Muzaffarnagar.
- ❑ Strategically located in close proximity to two of its largest sugar units viz. Khatauli and Deoband, the distillery procures consistent supply of captive raw material.
- ❑ The distillery has a flexible manufacturing process allowing it to produce Extra Neutral Alcohol (ENA), Rectified Spirit (RS), Special Denatured Spirit (SDS) & Ethanol which are renowned for their high quality.

Distillery Business – Financial Performance



- While the sales quantity during FY 16 was more or less at the same level as previous year, improved realization by 9% resulted in higher turnover to the extent of 9%.
- The improvement in average realization has resulted in improved PBIT by 51%.
- The share of Ethanol sales in FY 16 is 87% of the total sales volume, as against 45% in FY 15.
- The National Green Tribunal (NGT) in its judgement dated May 9, 2016 has directed all the distilleries without Explosives License [under Petroleum & Explosive Safety Organisation (PESO)] to cease alcohol production. This is likely to hit the sugar industry and Government's Ethanol Blending Program (EBP).
- Triveni's Distillery has already obtained such license and there is no impact of above judgement.

Scheme of Arrangement

The Company had proposed a Composite Scheme of Arrangement (Earlier Scheme) on July 28, 2015 to segregate the Sugar business and Engineering business and approvals for the Scheme from Stock Exchange/SEBI, shareholders and creditors were also obtained. However, with the improvement in sugar scenario, the Board of Directors felt that the Earlier Scheme may not realize the perceived benefits and more efficient structures may be possible to fulfil the objectives of the Company.

Accordingly, the Board of Directors of the Company at their meeting held on March 22, 2016 approved withdrawal of the Earlier Scheme and proposed a New Scheme in its place. As per the New Scheme approved by the Board, the sugar business (all seven sugar units) along with co-generation and distillery will be demerged into a wholly owned subsidiary, Triveni Industries Limited (TIL).

Upon the Scheme becoming effective and in consideration of the transfer of Sugar Business through demerger, TIL will issue and allot to the shareholders of the Company one equity shares of Re 1/- each credited as fully paid up in TIL for every one equity shares of TEIL held by them in the equity shares of the Company. The equity shares of TIL will be listed at both BSE and NSE. The appointed date of the Scheme is April 01, 2016. The Company has submitted the Scheme with the stock exchanges for their approval and on receipt of the same, necessary applications will be made to Hon'ble Allahabad high Court.

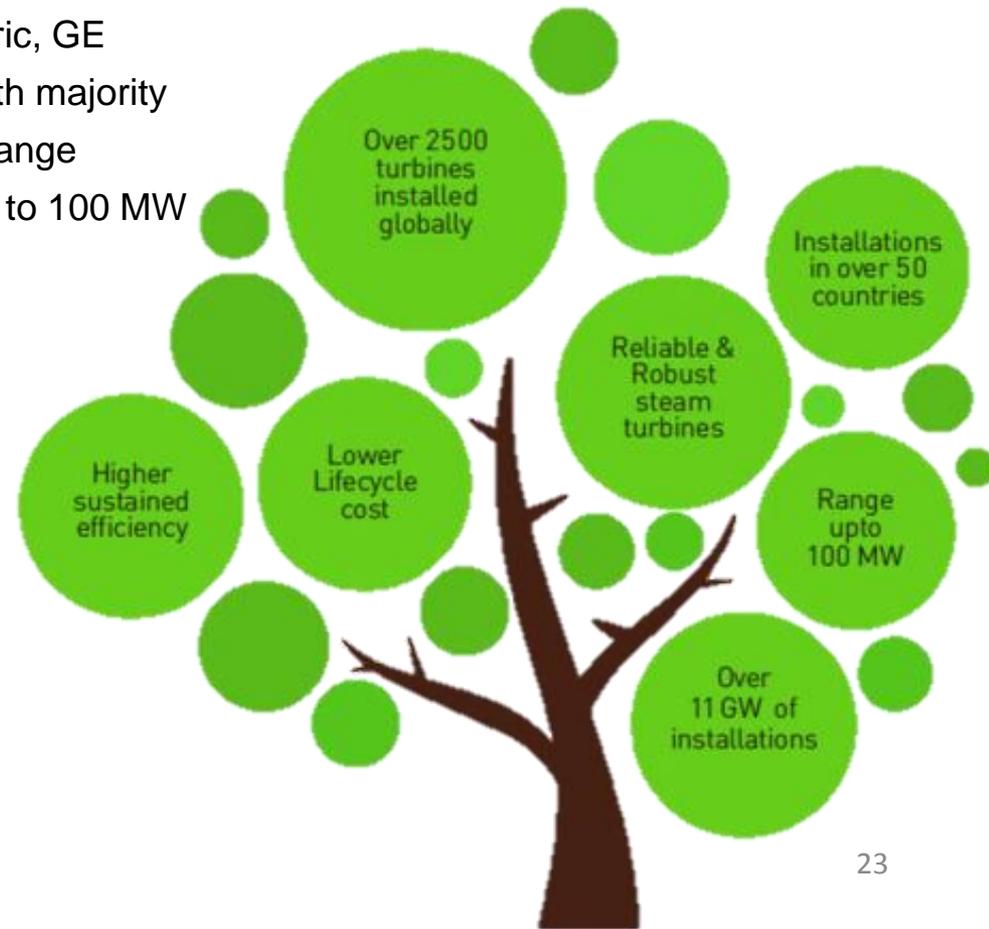
The Scheme is in the best interest of all concerned including the shareholders, creditors, employees and the general public. The separation of Sugar and Engineering Businesses will facilitate focused management orientation and the resultant structure will take advantage of significant global growth opportunities, provide flexibility for future fund raising and unlock and maximize the shareholders' value.



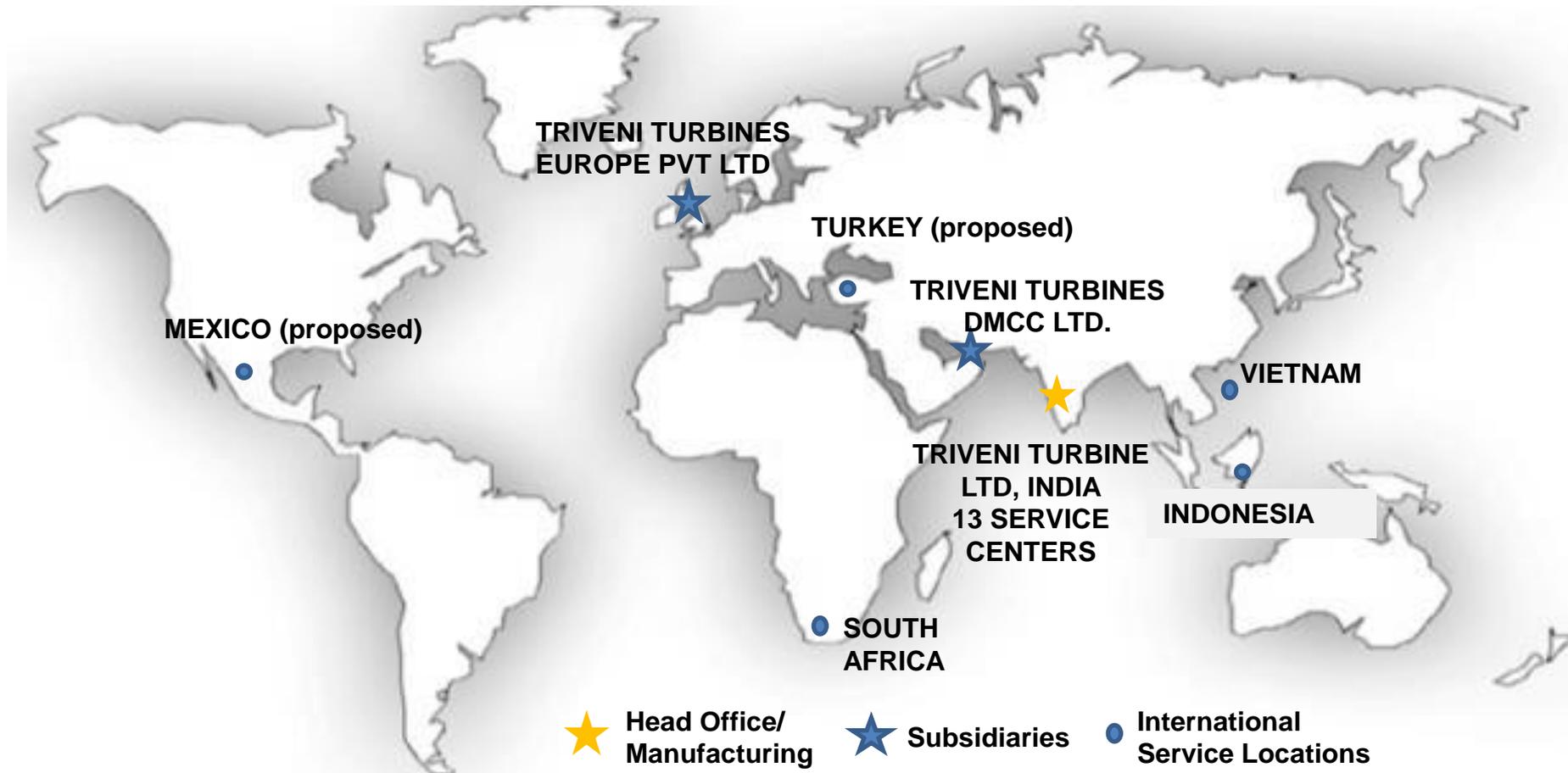
Triveni Turbine Ltd.

Triveni Turbine Ltd. (TTL) Factsheet

- ❑ One of the world's largest manufacturers of steam turbines up to 30 MW range for providing industrial & renewable power solutions
- ❑ Robust back-pressure and condensing steam turbines up to 100 MW that work across a wide range of pressure and flow applications
- ❑ Market leadership position in India, with around 60% market share for a decade
- ❑ Listed in NSE & BSE, two major stock exchanges in India
- ❑ Joint Venture with General Electric, GE Triveni Ltd, with majority stake for the range above 30 MW to 100 MW



Global Footprint



Installations in >50 Countries



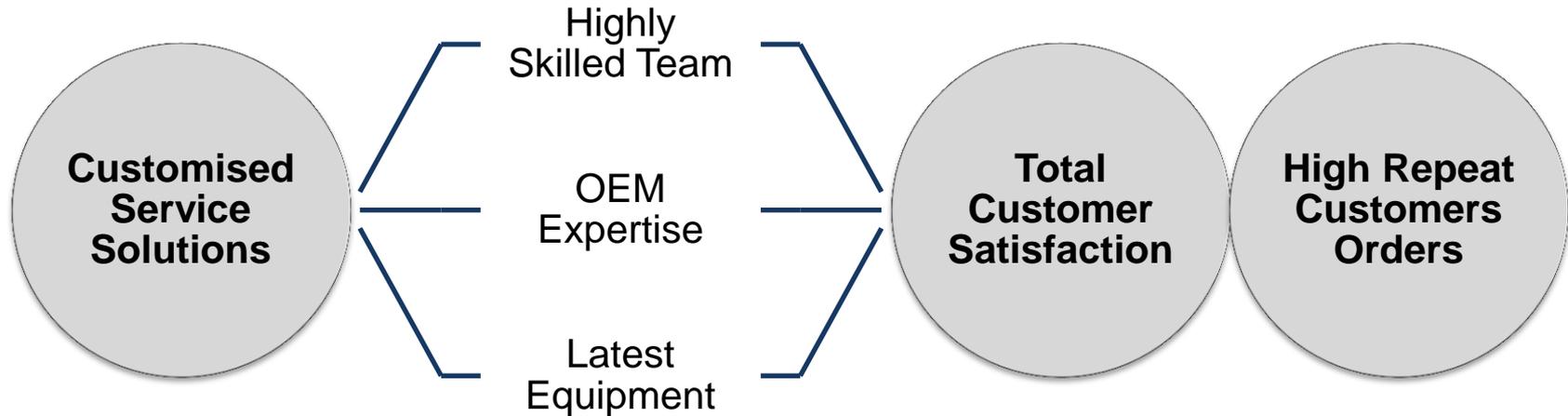
CAGR of 35% in Export Order booking in past 5 years

Focused on Value Creation

- ❑ State-of-the-art manufacturing facility equipped to provide manufacturing of critical components, assembly, testing and refurbishing services
- ❑ Latest design tools and software to deliver innovative solutions to our customers
- ❑ Continuous product development by deploying cutting edge technology and leveraging extensive knowledge base of domain experts
- ❑ Products meeting the most stringent international quality standards - API, ASME, AGMA, NEMA, IEC, CE/PED Mark among others
- ❑ Unique combination of the latest equipment, a highly skilled team and OEM expertise to provide a Comprehensive Range of Customised Service Solutions
- ❑ Deliveries to site comparable with manufacturers from Europe, Japan and Brazil



Comprehensive Service Solutions



Service Offerings:

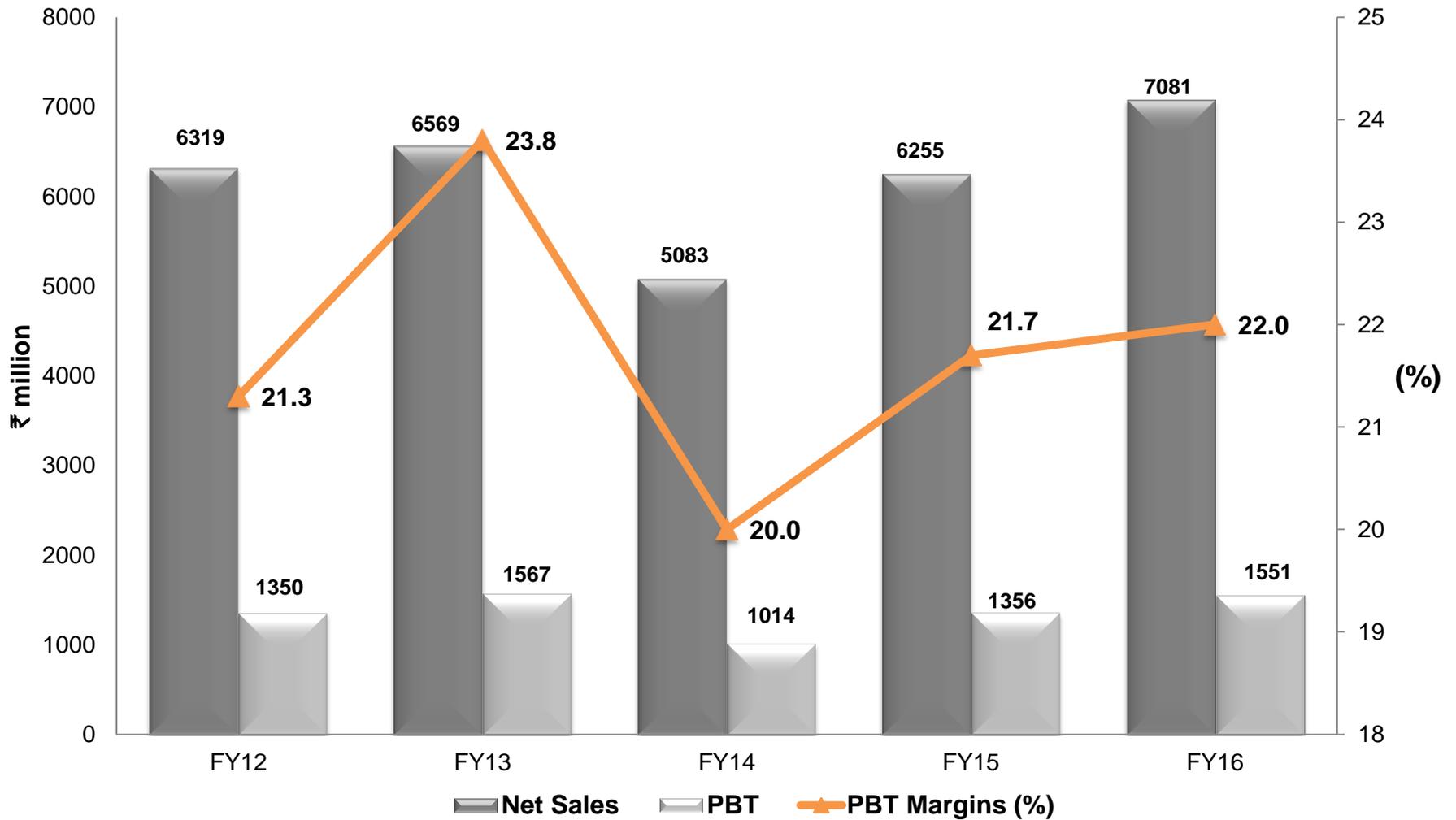
- ❑ Full speed vacuum balancing tunnel for balancing turbines, compressors/alternators
- ❑ Refurbishment solutions for higher MW turbines, upto 300 MW for all makes
- ❑ Customization & upgradation of old turbines for both industrial and utility segments
- ❑ Overhauling & Troubleshooting; quick response in the delivery of spares

Higher Sustained Efficiency

Continuous value engineering help us to deliver products designed to meet customers' requirements for economic installation and operation

- ❑ Strong design team supported by consultants and domain experts
- ❑ Association with globally acclaimed turbo-machinery design houses
- ❑ Innovative designs delivering maximum performance and higher efficiency
- ❑ Innovative product development concepts such as design to cost, QFD, FMEA techniques, DOE
- ❑ Deploy Latest computer aided design and engineering software for continuous product development
- ❑ The R & D advanced product program has commercialized over 50 models/ variants
- ❑ The Company won the prestigious National Intellectual Property Award 2016 for "Top Organisation in Design"
- ❑ TTL has filed 170 IP filings till Mar 2016.

FY 16 Financial Performance



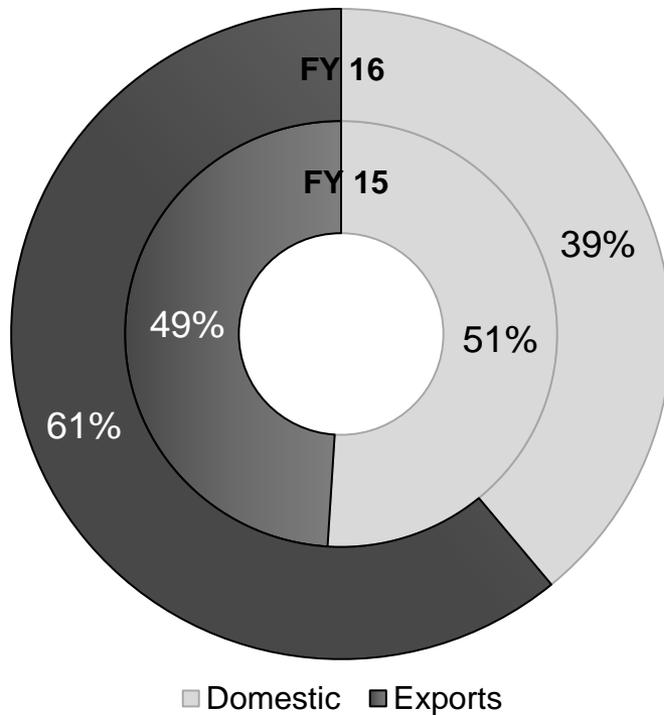
FY 16 Financial Performance

- ❑ The total consolidated income has been higher by 22%
- ❑ Product segment sales shown a growth of 26% y-o-y
- ❑ Aftermarket revenue shown a growth of 11%
- ❑ Total consolidated product order intake has been ₹ 6.58 billion, a growth of 21%
- ❑ The aftermarket order-intake has been higher by 20% at ₹ 1.8 billion
- ❑ The exports order booking on a consolidated basis grew by 49%
- ❑ The contribution of exports in the total consolidated sales was at 49%.
- ❑ The overall consolidated order booking at ₹ 8.37 billion, growth of 21%
- ❑ The outstanding order book as on 31st Mar 2016 – Standalone ₹ 6.64 billion
- ❑ The outstanding order book as on 31st Mar 2016 – Consolidated ₹ 8.03 billion

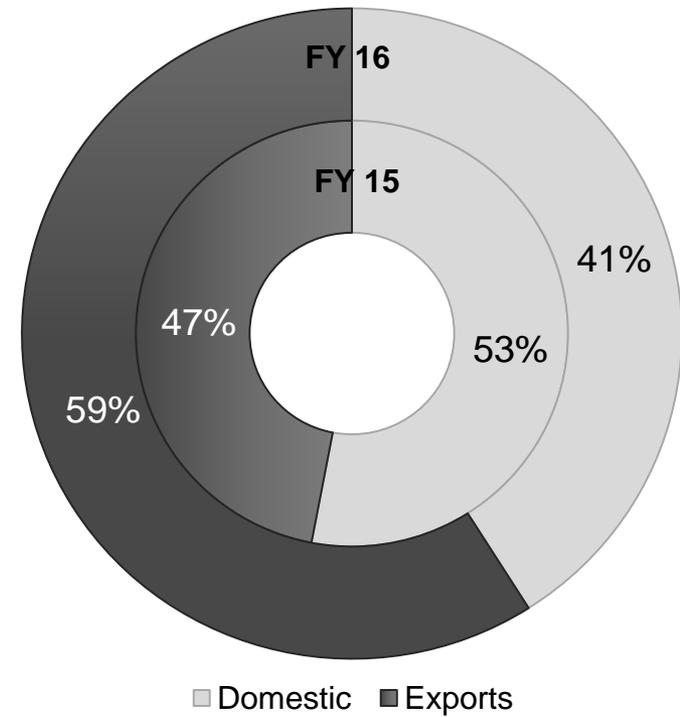
Focus on Exports

Exports business growing year-on-year

Order Booking Split



Closing Order Book Split



GE Triveni Ltd.

- ❑ Triveni Turbine Ltd. formed a 50:50 Joint Venture with GE on 15th April 2010. GE Triveni Ltd. (GETL) headquartered in Bengaluru, a subsidiary of TTL, will design, supply, sell and service advanced technology steam turbines in India in the range above 30-100 MW for power generation applications in India and globally.
- ❑ GETL to get technology and on-going R&D support from GE and TTL and will use TTL's Bengaluru facility for turbine manufacturing.
- ❑ The JV successfully despatched its first large sized turbine which enabled the JV to achieve higher turnover in comparison to the previous year
- ❑ The JV also got a breakthrough order in a new segment in FY 16.
- ❑ The JV currently has a strong enquiry pipeline and we believe that some will get finalized during FY 17. The commissioning of the JV's domestic and overseas orders will help the JV to establish the necessary references and achieve enhanced order inflows in the future.

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These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

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